

## Rightway Pricing Proposal – Data / Documents Request

To support the development of a pricing proposal for your client, please provide the following information:

### 1. Claims Data (Required)

A detailed claims file including the following data points\*:

- Quantity
- Days Supply
- National Drug Code (NDC)
- National Association of Boards of Pharmacy Identifier (NABP)
- Retail / Mail Indicator (if available)
- Formulary Indicator (if available)

\* A full 12 months of the most recent utilization is preferred to ensure the most accurate and competitive proposal.

### 2. Plan Documentation (If Available)

- Summary of Benefits and Coverage (SBC)
- Summary Plan Description (SPD)

### 3. Plan & Market Context

The following details will help ensure alignment with your client's goals and current environment:

- Incumbent PBM and tenure
- Any prior experience with transparent / pass-through PBMs
- Medical carrier or Third-Party Administrator (TPA)
- Current use of copay assistance, patient assistance, alternative funding programs, or international funding, and interest in implementing these programs
- Member satisfaction with the current PBM vendor
- Level of focus on fiduciary alignment
- Key objectives or issues driving the PBM evaluation
- Other point solutions or third-party vendors in the ecosystem that may impact or support pharmacy benefit optimization
- Primary reasons for going to market beyond pricing

### Submission Instructions

Please submit requested data, documents, and responses to:

**Greg Dahl**

Vice President, PBM Sales, Central

[greg.dahl@rightwayhealthcare.com](mailto:greg.dahl@rightwayhealthcare.com)