



A new standard for pharmacy benefits.

March 26th, 2026



Today's agenda.

01

Welcome, open remarks, and vision alignment

02

Strategic vision & “why partner with us.”

03

Unmatched member services model

04

Implementation Success

05

Client Success

06

Clinical strategy & specialty pharmacy

07

Rightway's commitment to BHCG client's

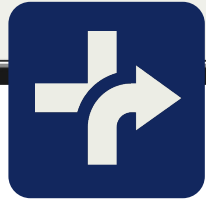
08

Q&A

About Rightway.

OUR MISSION

Leverage technology and clinical experts to guide members to the highest-quality, lowest-cost care, providing deep support in the “moments that matter.”



AT OUR CORE

- + Fiduciary aligned
- + Transparent costs
- + Evidence-based
- + Flexible formulary
- + Pharmacist access

SELECTED CLIENTS



METRICS THAT MATTER

4M⁺

Members

15%

Average savings

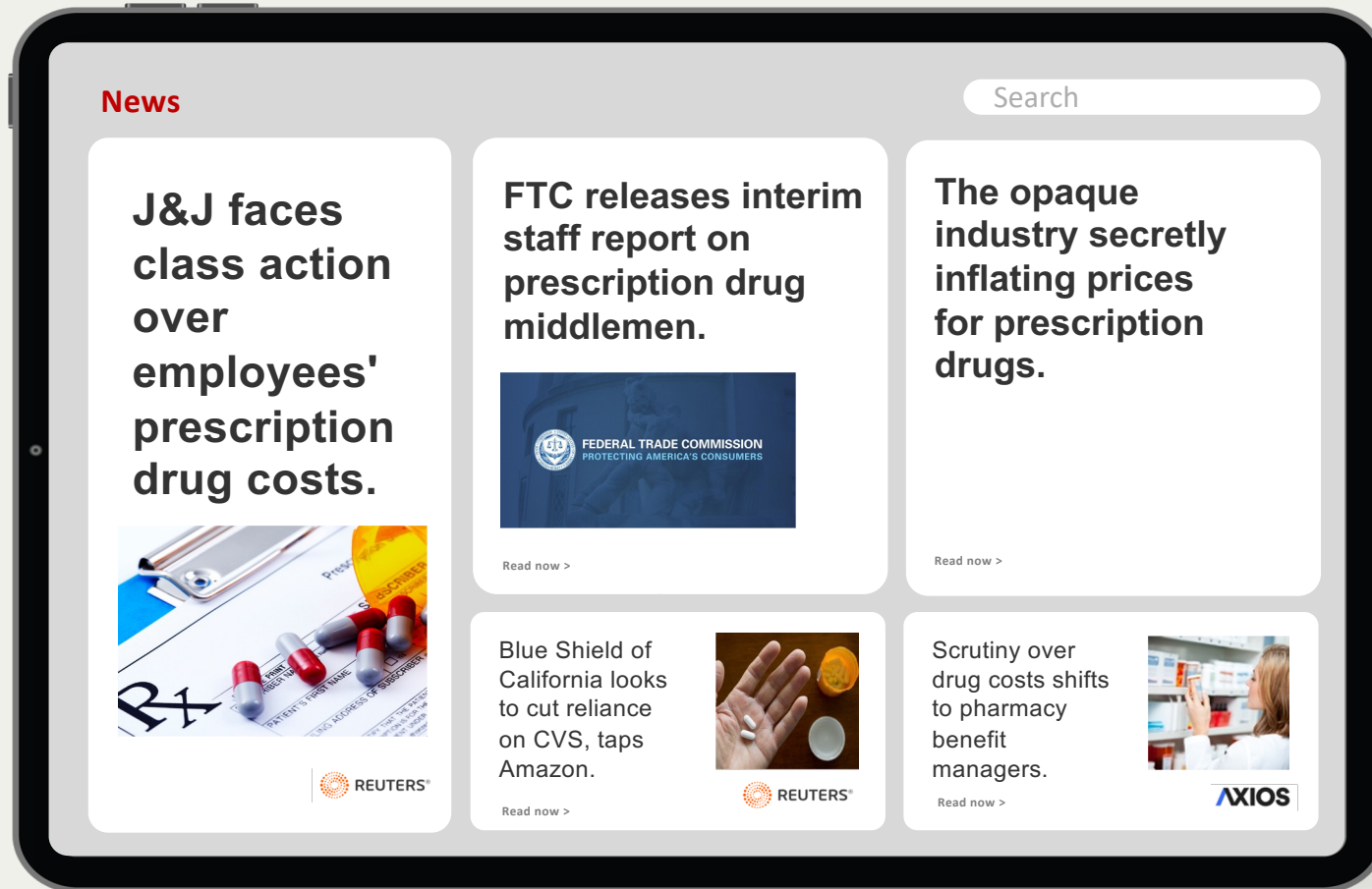
+70

Net Promoter Score

50

Fortune 500 clients

Traditional PBMs have broken the system beyond repair.



80%

Of the prescription market is managed by the big 3 PBMs.



The job of the PBMs is to reduce drug costs. Instead, they frequently do the opposite. They steer patients toward pricier drugs, charge steep markups on what would otherwise be inexpensive medicines, and extract billions of dollars in hidden fees.”

THE NEW YORK TIMES

Rightway rebuilt pharmacy benefits management.

R_x A PRESCRIPTION FOR PROGRESS

1. Game-changing pharmacy navigation model.
2. Simple, aligned pricing model with real-time reporting and accountability.
3. Modern technology, benefit flexibility, and dynamic approach.

Gold standard fiduciary alignment.





Member Experience.

THE ONLY PBM WITH PHARMACY NAVIGATION

Centered around members, powered by pharmacists.



Concierge clinical guidance: Personalized clinical guidance and handling of time-intensive tasks for members.

Designated team: Diverse, multi-lingual team.

Tailored training: Comprehensive training on plan sponsors demographics, culture, and benefits to be an extension of your benefits team.

Fiduciary alignment: Meets fiduciary goals by guiding members toward high-quality, cost-effective drugs and pharmacies.

+70

Member NPS

>11%

Avg. annual member OOP savings

82%

Lower cost redirection

100%

Of service teams are licensed CPhTs and PharmDs

Training and feedback loops for member services team.



“RIGHTWAY ACADEMY” TRAINING PROGRAM

- + Rigorous initial training (e.g., shadow, role play, classroom).
- + Ongoing quarterly CSR training (e.g., mock scenarios).
- + Annual certification.



PRE-LAUNCH TRAINING SPECIFIC TO PLAN SPONSOR

- + Cultural training on Plan Sponsor and preferred engagement approaches.
- + In depth benefit review (e.g., copay design, UM edits, accumulators, benefits exclusions) ensuring services team understand benefits and can sufficiently address member questions.



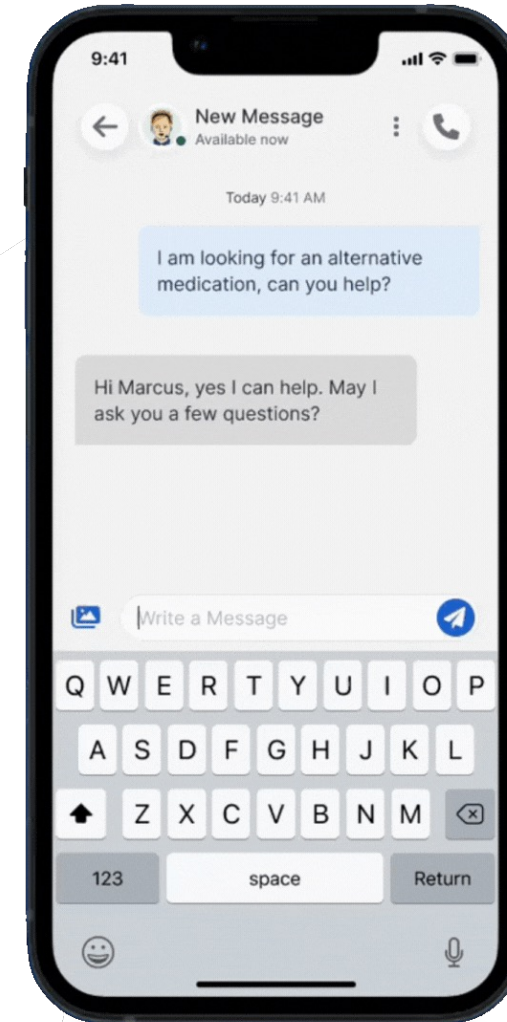
ONGOING COACHING PER PLAN SPONSOR INPUT

- + Coaching during internal team huddles and 1:1s.
- + Direct incorporation of client feedback.

Self-service tech & pharmacy hub – tailored to your members' needs.

EMPOWER YOUR MEMBERS

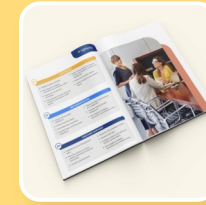
- + Quick access to chat or call with pharmacists.
- + Search for medications and view current ones.
- + Proactive, personalized Rx and pharmacy savings opportunities.
- + Add preferred pharmacy and communication preferences.
- + Review medication details and set alerts/reminders.
- + Review real-time accumulator progress towards members' deductible/OOPM.





Implementation Success.

Rightway's *Transition Playbook* tailored for Client.



Customized to Plan Sponsor's goals, needs, and desired level and pace of change.

01

CLIENT SETUP

1. Select plan structure.
2. Finalize invoicing and payment terms.
3. Establish pharmacy benefit reporting cadence and format.

02

BENEFITS & CLINICAL PROGRAMS

1. Select pharmacy benefit plan.
2. Design formulary and utilization management.
3. Align on mail-order and specialty solution.

03

DATA INTEGRATIONS

1. Build eligibility files and generate ID cards.
2. Configure plan accumulators.
3. Integrate pharmacy claims extract.
4. Ingest claim history files for continuity.

04

MEMBER ENGAGEMENT

1. Plan for open enrollment.
2. Map member experience across digital and physical touchpoints.
3. Send transition notices.
4. Deliver early app member experience.

Engagement tailored to the needs of every Plan Sponsor member.

Rightway partners with Plan Sponsor for a tailored engagement program that ensures a smooth transition.

- + Proactive outreach from pharmacists for all members who need to take action prior to launch.
- + Bespoke, high-touch outreach for high utilizers.
- + Comprehensive, multi-modal outreach based on member characteristics (e.g., role, desk, multi lingual, location, etc..).

+60

NPS within 2 months of launch from a white-glove transition.



Enabling benefits leaders across Plan Sponsor.

Rightway streamlines every step of the onboarding process, ensuring minimal time investment and maximum impact for your HR team.



OFFICE HOURS

Regular office hours with Rightway's team to maximize your team's time commitment.



TEAM PREPAREDNESS

We ensure all Plan Sponsor teams are fully prepared for launch.



CLIENT PORTAL

Easy access to benefit materials, educational content, and reporting.



WEBINARS

Educational webinars empower local benefits leaders.



Client Success.

Plan Sponsor team.

Experts in PBM transitions, certified in change management.

ACCOUNT TEAM



Peter Cummings
VP, Client Success



Linda Dolbrus
Client Success



Susan Witt, PharmD
Pharmacy Navigation



Melissa Zynda
Client Success



Tess Geronimo
Implementation



Brian Thone, PharmD
Clinical Consulting



Rita Lebedeva
Member Engagement

EXECUTIVE SPONSORS



Chris Bernal
Vice President, PBM Enterprise



Scott Musial
President

+ Line of sight and alignment with Rightway's innovation and strategic direction.

SUPPORT

Product

Reporting

Compliance

Data

+ Rightway resources that advance Plan Sponsor benefit strategy.

Client Portal.

OUR GOALS

Enable HR teams with:

- + Seamless implementation process.
- + Easy access to data to track utilization, spending, and member engagement.
- + Customers have a direct line to our support teams, making it easy to escalate member issues, from eligibility and access challenges to insurance card requests and more.

OUR CAPABILITIES

- + QBR history.
- + Scenario planning tool.
- + Marketing materials and FAQs.
- + Recorded trainings.
- + Regulatory and legislative updates.
- + Ability to submit timely requests.
- + Member search tools for deep detail.

Real-time, secure access to self-service content and tools.

The screenshot displays the Rightway Scenario Modeling Tool interface. The top navigation bar includes 'Home', 'Reporting Dashboards', 'Invoicing', and 'Scenario Modeling Tool'. A search bar and 'Get Support' button are also visible. The main content area is titled 'GLP-1' and features a 'Target Area' section with checkboxes for 'Diabetes' (checked), 'Weight Loss', and 'Cardiovascular Risk Reduction'. An 'Output Model' section has checkboxes for 'How do we minimize trend?' (checked), 'How do we improve adherence?', and 'What are the net costs for GLP-1 drugs?'. A 'Calculate' button is present. Below this is a table with the following data:

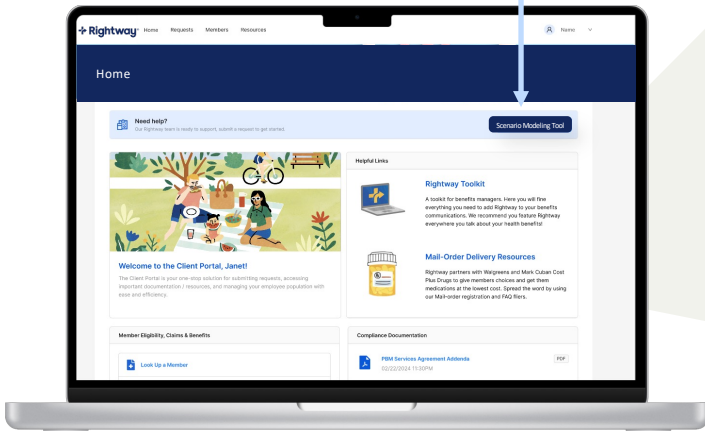
Member Count	Member Cohort Description	Avg. Monthly Member Cost for Diabetes	Avg. Annual Member Drug Spend	Adherence (PDC)	Total Cost
33,333	Pre-diabetics	\$0	\$760	-	\$195,998,040
7,500	Metformin only or with other lower cost drugs	\$490	\$7,880	72%	\$44,100,000
3,100	SGLT-2 inhibitors	\$5,040	\$63,480	80%	\$187,488,000
6,700	GLP-1s	\$5,400	\$69,800	69%	\$434,160,000

Below the table, there is a 'Recommended Actions' section with the following text: '1. Improve adherence in metformin population. Every 1% improvement in adherence prevents 75 members moving to GLP-1 drugs.' and a list of actions: 'Lower member cost share', 'Allow for 180 day supply', and 'Implement targeted patient outreach'.

Client team's scenario planning tools.



Scenario Modeling Tool



Rightway® Home Reporting Dashboards Invoicing Scenario Modeling Tool

Get support
Name ▾

CATEGORIES

- Cost Share
- Network
- Clinical ▾
- Biosimilars
- Compound Drugs
- GLP-1
- Member Health
- Member Sat.

GLP-1

Target Area :

- Diabetes
- Weight Loss
- Cardiovascular Risk Reduction

Calculate

Output Model :

- How do we minimize trend?
- How do we improve adherence?
- What are the net costs for GLP-1 drugs?

Member Count	Member Cohort Description	Avg. Annual Drug Spend - Diabetes	Avg. Annual Total Drug Cost	Adherence (PDC)	Total Drug Spend
39,000	Pre-diabetics	\$0	\$1,100	-	\$42,900,000
8,510	Metformin only or with other lower cost drugs	\$155	\$2,185	72%	\$18,594,350
1,948	SGLT-2 inhibitors	\$5,335	\$6,135	80%	\$11,950,980
3,412	GLP-1's	\$5,914	\$6,860	69%	\$23,406,320

Recommended Actions

1. Every 1% increase in metformin adherence can prevent 85 metformin utilizers from unnecessarily being switched to a GLP1 drug.

💰 Potential Savings
\$7.3M

Clinical strategy & specialty
pharmacy.

Clinical model enables lowest net cost.



FLEXIBLE, EVIDENCE-BASED FORMULARY

- + Clinical efficacy and cost drives formulary placement (e.g., no brand like Stelara at parity, no poor clinical value drugs).
- + Preference for multi-source drugs with cost advantage.

RIGOROUS CLINICAL POLICIES

- + Clinical policies help guide prescribers to high-value drugs.
- + High-cost drugs require robust clinical documentation (e.g., not just fax or attestation).
- + Direct engagement with providers for alternative drugs.

EFFECTIVE CLINICAL PROGRAMS

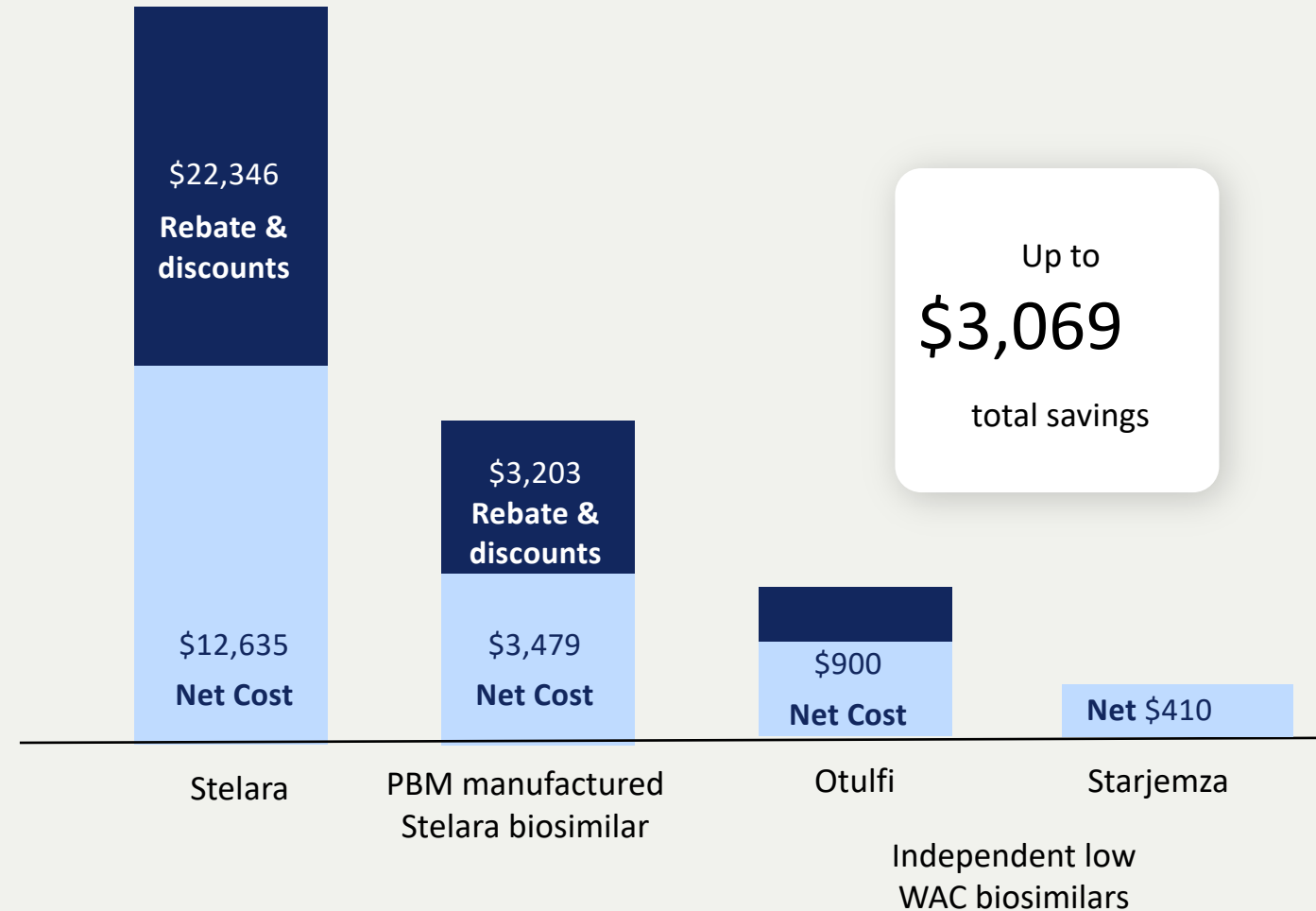
- + Prospective: Adherence and gaps in care monitoring.
- + Concurrent: Step therapy, preferred therapy navigation.
- + Retrospective: Comprehensive medication reviews, navigation savings.

PRICE OF THE PILL

High rebates don't mean lowest net cost.

TRADITIONAL PBMs

- + Traditional PBMs can set pricing for their own manufactured drugs to emphasize high rebates.
- + Higher net costs can impact employee cost share.



Innovative GLP-1 management strategy.

DIABETES

Current GLP-1 utilizers remain on medications.

STRATEGY

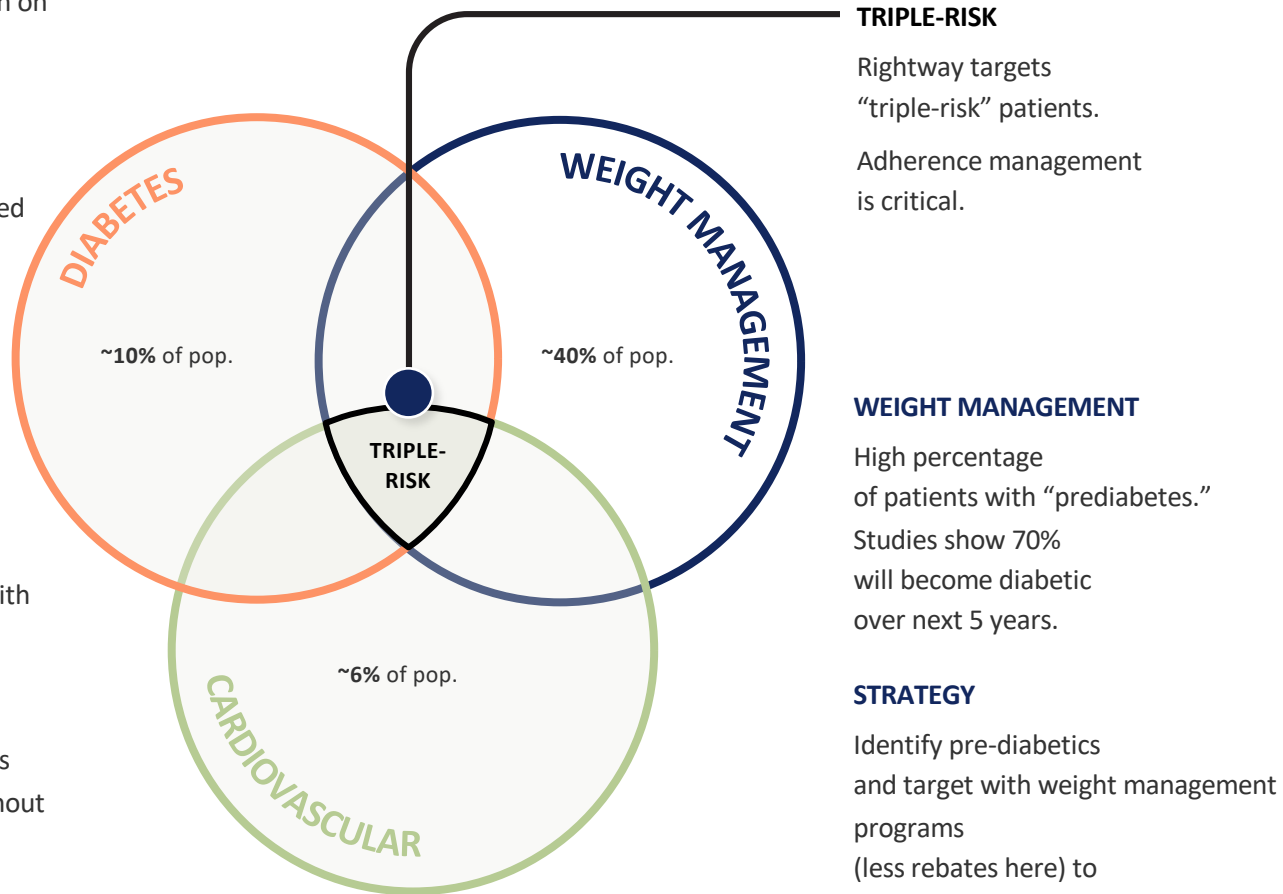
Focus on ensuring new GLP-1 patients are on evidence-based progression.

CARDIOVASCULAR

GLP-1s should be used for cardiovascular patients with comorbidities.

STRATEGY

Pharmacy care team redirects cardiovascular members without comorbidities to other therapies.



TRIPLE-RISK

Rightway targets “triple-risk” patients.

Adherence management is critical.

WEIGHT MANAGEMENT

High percentage of patients with “prediabetes.”
Studies show 70% will become diabetic over next 5 years.

STRATEGY

Identify pre-diabetics and target with weight management programs (less rebates here) to stem growth of diabetic population.

LOOKING AHEAD

- + Further integration with weight management and lifestyle programs/ecosystem.
- + Benefit caps: Restricting coverage to X months or \$Y with limited client exposure.
- + Walking away from rebates: Pre-drug approval behavioral modification program.
- + Post-drug approval behavioral modification program.
- + Incentive-based programs.

Rightway + BHCG Advantages

Your trusted partner.

1. **FIDUCIARY ALIGNMENT** - Our model upholds your fiduciary responsibilities, mitigates financial risk and protects your members.
2. **TRANSPARENCY** – Consistent with Rightway’s transparent business model, Rightway will share with client sources of revenue as they relate to client’s contract and pricing structure for PBM services including rebate structure.
3. **ADVANCED TECHNOLOGY** – Scalable, secure, and efficient, our platform is proven to handle complex demands and benefit designs.
4. **CONSULTATIVE EXCELLENCE** - Our team delivers seamless service for large populations with ongoing, data-driven recommendations.
5. **PROVEN RESULTS** – We consistently deliver cost savings and enhancing both member satisfaction and outcomes. +70 NPS Scores and 15% average savings in Yr.1.
6. **NO CONSULTING FEE’S**– Creates no conflict of interest
7. **AUDIT CAPABILITIES**- Ability to audit annually
8. **IMPLEMENTATION CREDIT**- \$8.00 per member to help offset any expenses related to your transition to Rightway in first 6 months.
9. **GROWTH CREDIT** – Credits shared with member groups as tiered growth objectives met.





For more information or to obtain a client specific proposal, please reach out to me at my contact information noted below.



Greg Dahl – VP, Enterprise Sales, Central
greg.dahl@rightwayhealthcare.com
(612) 799-3397



Tracie's specialty Rx journey.

Learn how Rightway's pharmacists drive members to the most appropriate care and therapies.



Thank you.



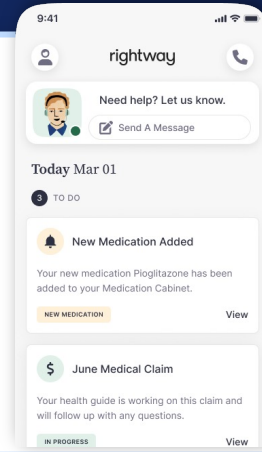
Appendix.



Rightway PBM roadmap.

SMARTER PHARMACY, BETTER EXPERIENCE

AI-driven pharmacy tools forecast costs, simplify choices, and reduce expenses.



Intelligent, real-time advanced analytics tools to help our team detect risks and care gaps.

PRECISION PRICING

Machine learning models that deliver the industry's most reliable pricing.

Pharmacy planning tool that previews performance and risks pre-launch.

Smarter drug strategies reduce costs through transparent, clinically driven pricing without rebate-driven markups.

Government program support, including EGWP for Medicare-eligible retirees.



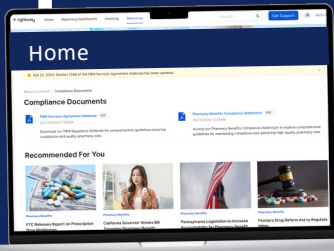
GLP-1 MANAGEMENT

Weight management program that provides expert clinical care to maximize outcomes.

BETTER TOGETHER: PBM + CARE NAVIGATION

Unified pharmacy and care navigation in one platform, transforming fragmented experiences into seamless, clinically connected support.

Centralized onboarding tools, compliance updates, and reporting dashboards for easier management.



The only model to deliver true alignment.

SureSpend	Other PMPM models
<p>Drugs typically excluded from guarantees (GLP-1s, rare high-cost medications) are actively managed and covered at true net cost—clients pay what we pay.</p>	<p>Exclusion lists that remove entire drug categories from the guarantee, or lump them into broad unaccountable categories—leaving clients with no financial protection or visibility for high-cost claims.</p>
<p>No cap on Rightway's liability—if actual pharmacy spend exceeds the guaranteed rate, Rightway refunds 100% of the difference.</p>	<p>Limited refunds when spend exceeds guarantee—PBMs set max refund amounts, leaving clients to cover overages beyond the cap.</p>
<p>If actual spend is lower, the client keeps 100% of the savings (no shared savings clauses).</p>	<p>Shared savings reconciliation—when actual spend comes in below the guarantee, the PBM keeps a portion of the difference and plan sponsors only receive a portion of their own savings.</p>
<p>Includes both employer and member spending, ensuring a more comprehensive approach.</p>	<p>Focused only on employer costs, incentivizing cost shifting to members and higher out-of-pocket spending while masking true total cost exposure.</p>
<p>Quarterly reporting and rebate reconciliation with consistent rebate cash flow. No waiting until year-end.</p>	<p>Annual-only reporting and year-end rebate reconciliation, delaying visibility and cash flow.</p>

Weekly implementation assets.

Rightway PBM Implementation



Sample - Client Set Up || Milestone

Primary	Status	% Complete	Risk	Comments
Project Governance & Contracting	In Progress	49%	●	BAA has been executed. NDA currently under review by [Client]. MSA returned to Rightway, redlines currently under review.
Finance Invoice & Rebates	In Progress	70%	●	[Client] reviewing Invoice & Rebate Setup Document. Upon completion Rightway to finalize to finalize system documentation.
Reporting	In Progress	52%	●	Client Portal access granted to designated [Client] users. Vendors to receive Claims Extract data feeds established & integration for automated file delivery in progress.

Sample - Benefits & Clinical Programs || Milestone

Primary	Status	% Complete	Risk	Comments
Benefit Set Up	In Progress	51%	●	Plan documentation received from [Client]. Rightway in development of Benefit Summary Document for [Client] review and approval.
Contact Center Operationalization	In Progress	32%	●	Rightway training of contact center and pharmacy navigation individuals in progress. [Client] cultural training with Rightway pharmacy navigation team completed on 9/3.
Custom Pharmacy Network (Client Owned Pharmacies)	In Progress	16%	●	[Client]-owned pharmacy NPIs provided by [Client].
Custom Pharmacy Network (Pharmacy Exclusions)	In Progress	48%	●	Rightway network analysis completed. Following RFP, an additional 4 pharmacies identified. Rightway networking team conducting outreach to identified pharmacies.

Sample - Data Integration || Milestone

Primary	Status	% Complete	Risk	Comments
Technical Onboarding: Business Structure	In Progress	80%	●	[Client] Business structure received. Rightway in development of group hierarchy based on provided structure.
Technical Onboarding: PBM Eligibility Integration	In Progress	92%	●	Eligibility integration complete, eligibility testing complete. Production eligibility file anticipated 12/5.
Technical Onboarding: PBM Accumulator Integration	In Progress	72%	●	Accumulator integration complete, accumulator testing in progress.
Technical Onboarding: Claims File Feed	In Progress	42%	●	Rightway claims extract file layout shared with identified vendors. Integration in progress.
Historical Accumulators	In Progress	50%	●	Historical Accumulator dataset anticipated from incumbent by 10/25.
ID Card Production	In Progress	88%	●	ID cards in production.
SSO Integration	In Progress	63%	●	SSO integration making strong progress. Initial integration complete with production level testing to be completed 12/10.

Sample - Member Engagement || Milestone

Primary	Status	% Complete	Risk	Comments
Member Transition - Pre-Launch	In Progress	90%	●	Formulary Transition Analysis complete and reviewed with [Client]. Rightway to begin development of targeted member mailing campaign for identified members. Claims History Dataset #1 & Prior Authorization History Dataset #1 received.
Member Transition - Post-Launch [Lag Data]	Not Started	0%	●	Lag datasets to be provided by incumbent post-launch.
Enrollment & Engagement Marketing	In Progress	59%	●	Member communication launch plan finalized. Email and mailing campaign to begin post-launch. Member webinars to be held 9/15.



Implementation executive summary

RECENT ACCOMPLISHMENTS

- Rightway completed Benefit Summary Document.
- [Client] provided culture training recording.
- ID card templates finalized.
- Rightway provided whitelisting instructions for email communication campaign.

UPCOMING DELIVERABLES

- [Client] to provide VIP list.
- Rightway to provide 1pgr on Formulary Transition Analysis.

CURRENT RISKS/MITIGATION

- None at this time.

UPCOMING KEY MEETINGS

- 3/10 Data Integration Meeting w/ UHC
- 3/11 Client Tactical Meeting
- 3/13 Client Status Update Meeting
- 3/15 Client Portal Meeting

OPEN ITEMS

- Execution of MSA.
- [Client] to provide user list for Client Portal access.

OVERDUE TASKS

- None at this time.

Example of standard & NDC-level rebate reporting.

Stop Loss Report Published Jul 10, 2024, 10:08 PM

File Data Worksheet Dashboard Analysis Map Format Help

Dashboard: Default Phone, Device Preview

Size: Custom size (1000 x 700)

Sheets: Stop Loss Table

Objects: Horizontal Container, Vertical Container, Text, Extension, Data Story, Image, Blank, Workflow, Web Page, Navigation, Download, Add Filters, Einstein Discovery

Stop Loss Report

Display Name: (All) Auth Num: (All) Claim Stat: Paid Compound Code: (All) Drug Name: (All) Drug Maintenance D...: (All) Drug Multi Source C...: (All) Date Of Service: This year

Drug Rx Otc Indicator: (All) Fill Number: (All) Formulary Indicator: (All) Formulary Tier: (All) Gpi: (All) Gpi Name: (All) Group Id: (All) Group Name: (All)

Prescriber State: (All) Ndc: (All) Number Of Refills ...: (All) Person Code: (All) Pharmacy Name: (All) Pharmacy NPI: (All) Pharmacy State: (All) Pharmacy Zip: (All) Plan Name: (All)

Member ID: (All) Prescriber Zip: (All) Prescriber NPI: (All) Processed At: (All) Reversed Auth Num: Null Specialty Indicator: (All) Row Limit: Show first 1000 rows

Auth Num	Member ID	Drug Name	Drug Rx Otc Indicator	Claim Stat	Compound Code	Date Of Service	Pharmacy N...	Presc
2400	PRWH	Pantoprazole Sodium	S	Paid	1	1/1/2024	1124	
2400	PRWH	Sertraline HCl	S	Paid	1	1/1/2024	1376	
2400	PRWH	OneTouch Ultra	O	Paid	1	1/1/2024	1760	
2400	PRWH	acetaZOLAMIDE	S	Paid	1	1/1/2024	1255	
2400	PRWH	Junel 1.5/30	S	Paid	1	1/1/2024	1396	
2400	PRWH	Breyana	S	Paid	1	1/1/2024	1679	
2400	PRWH	buPROPion HCl ER (XL)	S	Paid	1	1/1/2024	1699	
2400	PRWH	buPROPion HCl ER (SR)	S	Paid	1	1/1/2024	1851	
2400	PRWH	Sertraline HCl	S	Paid	1	1/1/2024	1972	
2400	PRWH	Paxlovid (300/100)	R	Paid	1	1/1/2024	1326	
2400	PRWH	buPROPion HCl ER (SR)	S	Paid	1	1/1/2024	1801	
2400	PRWH	Amphetamine-Dextroampheta..	S	Paid	1	1/1/2024	1871	
2400	PRWH	Amphetamine-Dextroampheta..	S	Paid	1	1/1/2024	1871	
2400	PRWH	hydroCHLORothiazide	S	Paid	1	1/1/2024	1518	
2400	PRWH	Amphetamine-Dextroampheta..	S	Paid	1	1/1/2024	1316	
2400	PRWH	Oseltamivir Phosphate	S	Paid	1	1/1/2024	1083	
2400	PRWH	Tamsulosin HCl	S	Paid	1	1/1/2024	1790	
2400	PRWH	Amiripryline HCl	S	Paid	1	1/1/2024	1194	

NDC Level Rebate Report Sample Client

Rightway
7th Floor
New York, New York 10014
305-439-6911

June 2022 - September 2022
Prepared March 10, 2023
Proprietary and Confidential

NDC	Label Name	Net Rx	Guaranteed Rebates	Rebates Collected
00002143380	Trulicity SOPN 0.75 MG/0.5ML	3	\$375.00	\$766.54
00002143480	Trulicity SOPN 1.5 MG/0.5ML	2	\$820.00	\$1,149.79
00002751001	HumaLOG SOLN 100 UNIT/ML	6	\$1,605.00	\$2,235.14
00002771559	Basaglar KwikPen SOPN 100 UNIT/ML	1	\$125.00	\$138.22
00002821501	HumuLIN R SOLN 100 UNIT/ML	2	\$250.00	\$186.12
00002831501	HumuLIN N SUSP 100 UNIT/ML	2	\$250.00	\$186.14
00002879959	HumaLOG KwikPen SOPN 100 UNIT/ML	9	\$1,410.00	\$10,623.28
00003089421	Eliquis TABS 5 MG	7	\$875.00	\$554.27
00006008061	Janumet XR TB24 50-1000 MG	1	\$410.00	\$448.21
00006011231	Januvia TABS 50 MG	1	\$125.00	\$298.81
00006027731	Januvia TABS 100 MG	4	\$500.00	\$1,195.26
00024576105	Soliqua SOPN 100-33 UNT-MCG/ML	2	\$535.00	\$727.08
00024586903	Toujeo SoloStar SOPN 300 UNIT/ML	1	\$125.00	\$188.57
00054418125	Dexamethasone TABS 1 MG	1	\$125.00	\$0.00
00069034530	Paxlovid (300/100) TBPK 20 x 150 MG & 10 x 100MG	1	\$125.00	\$0.00
00069108530	Paxlovid (300/100) TBPK 20 x 150 MG & 10 x 100MG	9	\$1,125.00	\$0.00
00074055402	Humira Pen PNKT 40 MG/0.4ML	2	\$2,300.00	\$705.08
00078063941	Cosentyx Sensorady (300 MG) SOAJ 150 MG/ML	1	\$1,150.00	\$0.00
00169266015	Tresiba FlexTouch SOPN 100 UNIT/ML	1	\$125.00	\$309.28
00169266211	Tresiba SOLN 100 UNIT/ML	3	\$660.00	\$1,855.64
00169413013	Ozempic (1 MG/DOSE) SOPN 4 MG/3ML	6	\$1,320.00	\$1,068.61
00169431430	Rybelsus TABS 14 MG	1	\$410.00	\$568.16
00169643810	Levemir FlexTouch SOPN 100 UNIT/ML	4	\$500.00	\$855.72
00173085910	Breo Ellipta AEPB 100-25 MCG/ACT	1	\$410.00	\$680.20
00173088710	Trelegy Ellipta AEPB 100-62.5-25 MCG/ACT	5	\$625.00	\$557.82
00173089310	Trelegy Ellipta AEPB 200-62.5-25 MCG/ACT	1	\$125.00	\$0.00
00187305050	Onexton GEL 1.2-3.75 %	1	\$125.00	\$299.62
00310461612	Breztri Aerosphere AERO 160-9-4.8 MCG/ACT	3	\$375.00	\$579.28
00310621030	Farxiga TABS 10 MG	1	\$410.00	\$871.15
00310626060	Xigduo XR TB24 5-1000 MG	1	\$410.00	\$871.15
00310737020	Budesonide-Formoterol Fumarate AERO 160-4.5 MCG/	3	\$945.00	\$0.00
00469260130	Myrbetriq TB24 25 MG	2	\$535.00	\$682.55
00597015230	Jardiance TABS 10 MG	3	\$375.00	\$845.28
00597015330	Jardiance TABS 25 MG	2	\$820.00	\$845.28
00597016430	Glyxambi TABS 25-5 MG	1	\$410.00	\$830.22
00597029588	Synjardy XR TB24 25-1000 MG	1	\$410.00	\$845.28
08290320550	BD Pen Needle Nano 2nd Gen MISC 32G X 4 MM	1	\$0.00	\$2.83
08290328466	BD Insulin Syringe U/F MISC 30G X 1/2" 0.5 ML	2	\$0.00	\$2.24
49502025080	Semglee (yfgn) SOLN 100 UNIT/ML	1	\$125.00	\$0.00

Scaling our industry-leading performance.



CLIENTS

15%

Average pharmacy savings

100%

2025 implementation satisfaction rate



MEMBERS

83%

2024 member growth

+70

Member NPS



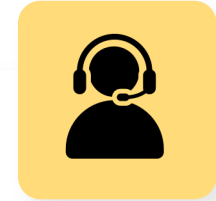
OPERATIONS

3.5x

Increase in Rx claims

100%

Claims processing accuracy



SERVICE

2.7x

Inbound call volume

16 SECONDS

Average speed of answer

Plan Sponsor onboarding plan.

Launch Date: **January 1, 2027**

Open Enrollment: **TBD**

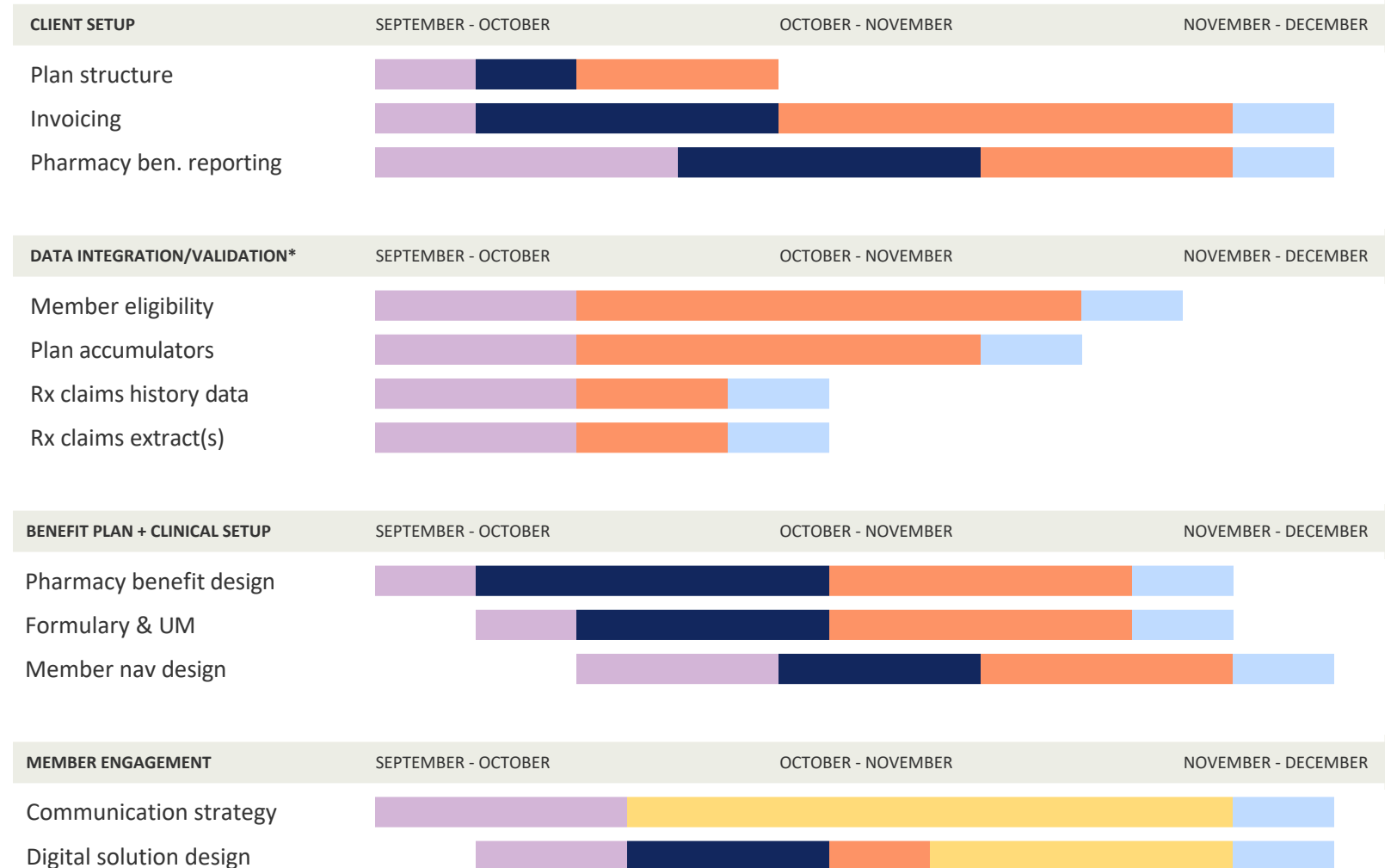
INFORM/DOCUMENT
Rightway performs intake, documents approvals, and creates master project plan.

CONFIGURE
We manage system setup, benefits configuration and materials, and data interface preparation.

TEST
Rightway tests platform configuration and data exchanges.

TRANSITION MEMBER
Pharmacists handhold high-need members through transition.

LAUNCH
Go-live. Rightway's QA team monitors activity on an ongoing basis.



CASE STUDY

Cutting pharmacy costs by 13.5% for Tyson Foods.



The results speak volumes—we've achieved substantial savings while gaining greater control and transparency over our pharmacy spend. Rightway has truly delivered on its promise of a member-first approach, perfectly aligning with our commitment to providing best-in-class benefits for our employees.”

RENU CHHABRA, VICE PRESIDENT OF BENEFITS AND GLOBAL TOTAL REWARDS

COMPANY DETAILS

183K+

Members.*

1.1.24

Launch date.



Health plan.

STRATEGY

- + High-touch, personalized member approach.
- + Real cost savings strategies, e.g., biosimilars, GLP-1 management, Cost Plus Drugs.
- + Seamless implementation with minimal member disruption.

[READ THE CASE STUDY](#)



\$17.3

Million in YoY
pharmacy savings

13.5%

Reduction in
pharmacy costs

4.5%

Member OOP
savings

+81

Member Net
Promoter Score

CASE STUDY

Delivering 30% in pharmacy savings for Instacart.



Other PBMs couldn't give us much flexibility or savings strategies. Rightway is the complete opposite. They bring us opportunities and innovation, and we choose what programs we implement."

MARGARET FAIRBAIRN, DIRECTOR OF GLOBAL BENEFITS

COMPANY DETAILS

5K+

Members.¹

1.1.22

Launch date.

Anthem

Health plan.

STRATEGY

- + A true lowest net cost approach.
- + Clinical patient management.
- + Unparalleled member service.

[READ THE CASE STUDY](#)



30%

Decrease in total Rx spend over two years by moving to Rightway²

13%

Decrease in member spend YoY from 2022 to 2023

+78

Member Net Promoter Score

\$15

Average cost savings down from \$85 to \$60 PMPM

¹ Includes eligible employees and dependents.

² Based on incumbent PMPM trend of 8%. Numbers rounded for brevity.