February 24. 2026

PBGH and Leapfrog's Partnership in Data Transparency to Drive Purchasing

THE LEAPFROG GROUP

PBGH Purchaser Business Group on Health

Purchaser Business Group on Health

Welcome

Who We Are

Purchaser Business Group on Health

Advancing Quality

Driving Affordability

Ensuring Access

We are a **non-profit coalition** of the country's largest and most influential **private employers and public purchasers** working to create the health care system they are proud to offer American workers and their families.

Agents for Change – PBGH Members

Nearly **40 member organizations** who collectively spend **$350 billion** on health care annually to provide health care for more than **21 million Americans**.

Amazon
Apple
The Boeing Company
CalPERS
Caltech
Chevron Corporation
Cisco Systems
City and County of Denver
City of Colorado Springs
City of Kirkland
Costco
Covered California
Credit Human Federal Credit Union
CSAA Insurance Services LLC
eBay Inc.
GE Appliances
GEICO
Intel Corporation
JPMorgan Chase & Co.
King County, WA
Levi Strauss
Microsoft
Netflix
NextEra Energy
Pacific Gas & Electric Company
Qualcomm, Inc.
Red Bull North America, Inc.
Rivian Automotive, Inc.
Robert Half International
Salesforce
San Francisco Health Service System
Stanford University
Tailored Brands, Inc.
The State of Colorado
The Wonderful Company
University of California
Walmart
Washington Health Benefit Exchange
Washington State Health Care Authority

About The Leapfrog Group

- National not-for-profit organization, founded by employers and purchasers, and headquartered in Washington, DC
- On a mission to trigger giant leaps forward in the safety, quality, and affordability of health care by using transparency to drive informed decision-making and promote high-value care
- The data we collect and the ratings we publish are used by national and regional health plans, employers and purchasing groups, transparency vendors, researchers, policy makers, healthcare consumers, and many others

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National Network of Purchasers and Employers

Kansas Business Group on Health

HEALTHCARE PURCHASER ALLIANCE OF MAINE

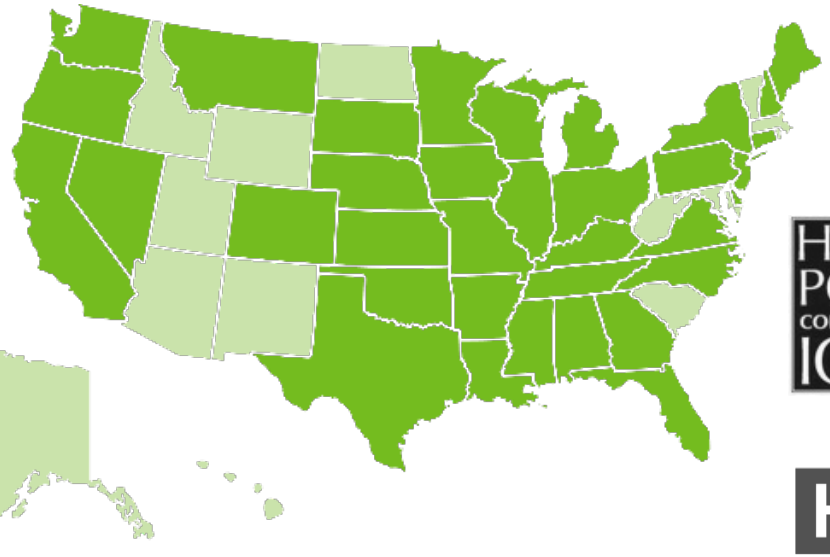
health action council
Enhancing Business. Enlightening Lives. Enriching Communities.

DFW BUSINESS GROUP ON HEALTH
DFWBGH

PBGH Purchaser Business Group on Health

EAM
ECONOMIC ALLIANCE FOR MICHIGAN

NEW JERSEY HEALTH CARE QUALITY INSTITUTE



FLORIDA ALLIANCE FOR HEALTHCARE VALUE

St. Louis Area bhc
BUSINESS HEALTH COALITION
employer partners in healthcare

WA WASHINGTON HEALTH ALLIANCE

HEALTH POLICY CORPORATION OF IOWA

WellOK

NHPGH
NH Purchasers Group on Health

VBCH
VIRGINIA BUSINESS COALITION ON HEALTH

GPBCH
Greater Philadelphia Business Coalition on Health
DRIVING INNOVATION AND VALUE IN HEALTHCARE

HC/TN
HealthCareTN
One Voice. One Focus. Leading Employers.

GEORGIA WATCH
PROTECTING CONSUMERS. PROMOTING TRANSPARENCY. EMPOWERING CITIZENS.

THE ALLIANCE
Employers moving health care forward

MBGH
Midwest Business Group on Health

MAHCP

KHC Kentuckiana Health Collaborative
Building a Bridge to Better Health, Better Care and Better Value

CONSUMERS' CHECKBOOK

Nevada Business Group ON HEALTH

LVBCH
Employers for Healthcare Value Since 1980

THELEAPFROGGROUP
Giant Leaps for Patient Safety

PBGH Pittsburgh Business Group on Health

HBCHII
Houston Business Coalition on Health

AEHC
Alabama Employer Health Consortium

LBGH
Louisiana Business Group on Health

THE WALL STREET JOURNAL.

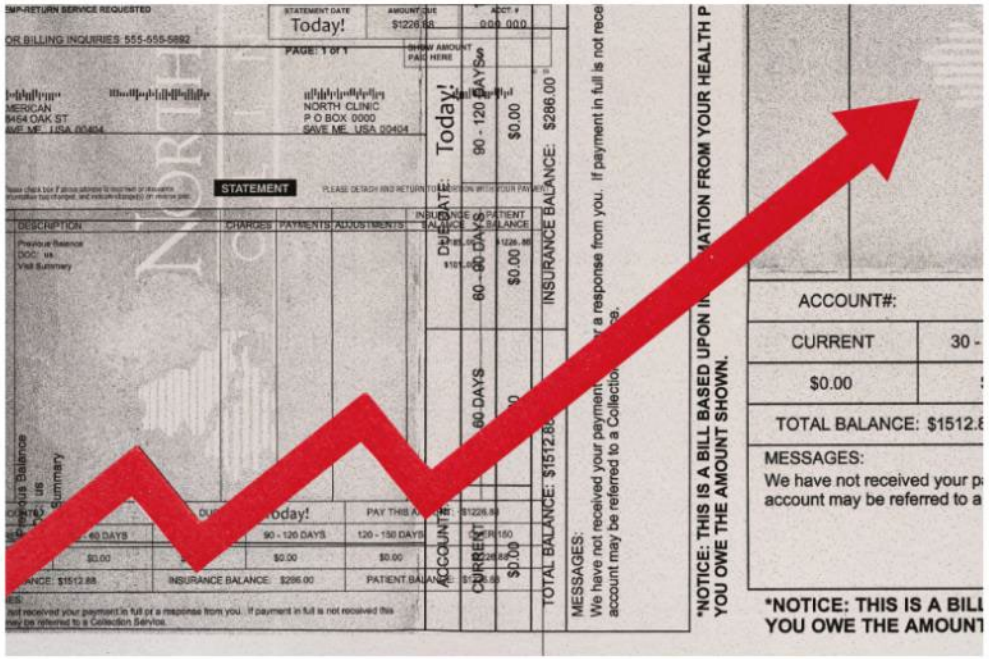
Health Insurance Costs for Businesses to Rise by Most in 15 Years

Insurers say that the rising premiums are driven by growing healthcare costs

By *Anna Wilde Mathews* Follow

Sept. 10, 2025 6:00 am ET

607 Gift unlocked article Listen (6 min)



Employers and Purchasers Must Act Boldly on Behalf of Employees

"The only real force that's left to bend the cost curve is the employer," said Trilliant CEO Hal Andrews. "Either the employers are going to solve this in the next five to 10 years or something breaks."

"When the cost of health care goes up, it's being paid for by workers."

- Zack Cooper, Ph.D.

POLITICO

By CHELSEA CIRRUZZO and BEN LEONARD | 10/01/2024 10:00 AM EDT

HEALTH COSTS

HEALTH COST CURVE NOT DIPPING — U.S. health care spending is set to nearly double by 2032, according to a new analysis from health data firm Trilliant Health, Ben reports.

An Environment of Mounting and Converging Pressures

- **CAA fiduciary risk is ramping up**
  - *The expectation for purchasers to be "prudent experts" – and to use their data to radically transform how they purchase health care – is clear, and CAA lawsuits involve personal liability.*

THE WALL STREET JOURNAL.

J&J Accused of Mismanaging Its Employees' Drug Benefits

The novel lawsuit by a J&J worker alleges employees overpaid for some drugs

Bloomberg

Wells Fargo Sued Over Drug Costs in Employee Health Plan

- Employers face rising risk over management of health benefits
- Lawsuit alleges bank paid inflated prices for prescriptions

- **The current administration is committed to transparency to address the risk and enable employers in their fiduciary role.**
  - *The intensity of threats to our delivery system is matched only by the possibility of creating a functioning, competitive market.*

Purchasers Have Fiduciary Obligations to Use Transparency Data

POLITICOPRO

Paying a lot for your health insurance? You might have a lawsuit.

Law firms are planning suits that could claim companies failed to comply with a law requiring them to seek good deals on health insurance.

BY: KELLY HOOPER | 12/21/2023 05:00 AM EST

"The 2021 law also required insurers to provide data on negotiated rates with providers . . .

. . . With the new cost and quality-of-care data at their disposal, **employers no longer can say they are unaware of the rates insurers charge** compared with other companies, according to industry experts."

December 18, 2023, 5:05 AM EST

Hospital Pricing Data Troves Raise Stakes on Employer Plan Costs

DEEP DIVE

Sara Hansard
Senior Reporter

Bloomberg Law

- Pricing data service shows big variations at same hospital
- Employer health plans have fiduciary obligation to analyze data

"Employers are beginning to have more options for comparing prices they pay to hospitals as more organizations ramp up data services . . .

. . . With pricing data becoming more complete and usable, **an employer-sponsored health plan has a fiduciary duty to look at those numbers for your network** . . . Employers need to be able to demonstrate they've compared price of services with other networks in their area."

Purchasers Cannot be Fiduciaries without Information

- Traditional discount analyses mask actual costs
- Quality data is not available
- Inability to compare between options

Where We Started…

Scoping

- We started with the end-users —purchasers— and spent months understanding the data they needed to be successful.

Discovery

- We surveyed current data vendors looking for a partner who understood the depth of the data needs.
- We ran an RFP with the few vendors who had the necessary capabilities.

Design

- Worked with 5 purchasers to co-develop an analytic solution that could work with their existing processes.

Our Data Demonstration Project: The Key Elements

PBGH quantified significant unmet needs from jumbo employers seeking to manage costs and meet fiduciary obligations.

Five jumbo employers across 10 major markets shared claims data for unprecedented transparency

Strategic partnerships with Milliman, Turquoise Health, Embold Health, and Leapfrog Group

Actionable use cases proven: network assessment, direct contracting, site-of-care management, contract negotiation

We will use our data to directly engage local healthcare providers to demonstrate their value and impact to employers.

Linda Brady
Health Strategy and Well Being ,
The Boeing Company

Two separate outputs from the project

PBGH Data Demonstration Project

Publicly available:

- White Papers
- Advocacy

Individual employer reports contextualizing using each employers claims data

Report was published October 2025

This white paper shows how insane the U.S. healthcare system is

A recently-published analysis shows that provider pricing in the commercial market is essentially random, and there's no correlation to quality

Christina Farr
Oct 18, 2025

Commercial negotiated rates vary wildly, but they don't correlate with quality.

If you work in benefits, health plan design, or employer strategy, this new *white paper* from the Purchaser Business Group on Health (PBGH) is required reading. It pulls back the curtain on healthcare price transparency in the commercial market, revealing just how erratic and random U.S. healthcare price variation really is.

"Our system isn't just a work in progress. It's fundamentally broken"

[PBGH Health Care Data Demonstration Project < PBGH]

Technical White Paper Also Available

Title: *Leveraging Healthcare Price Transparency: The First Systematic Analysis Making Transparency Data Actionable for Purchasers*

Overview: A short white paper that outlines the technical aspects of the data to be used as a backup document for the comparative benchmark report; could also serve as a standalone for those who want to learn more about the current state of transparency data.

Thank you to our reviewers and contributors!

Paper released August 2025

PBGH Health Care Data Demonstration Project < PBGH

Purchaser Business Group on Health

Making the Data Usable for Purchasers & What We Learned

How We Created a Data Framework that Purchasers Could Use

Milliman

- Transparency data (TiC and HPT) through Turquoise Health
- Commercial Claims Database of 70M+ lives

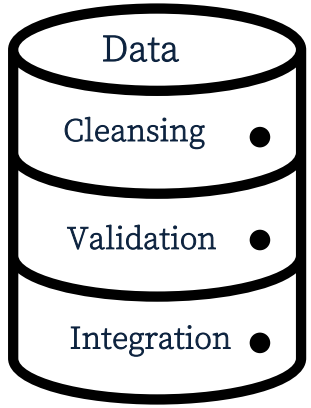
embold HEALTH

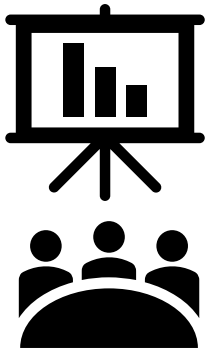
- Clinician level quality scores

THELEAPFROGGROUP

- Hospital Safety Grades

- Employer claims data
- Eligibility data





PBGH Purchaser Business Group on Health

- Product design and development
- Coordination of entities
- Ensuring analysis reflects employer priorities
- Advising employers with insights and recommended actions

A unique framework:

1. Dataset that combines cost and quality
2. Employer specific reports based on utilization
3. Custom actionable insights

Some early takeaways in working with transparency data

- The *earliest adopters of price transparency data were health plans and providers* to aid in contract negotiations
- However, employers that are using this data to support their role as plan fiduciaries need to use this data appropriately (be wary of analysis that is repricing claims data or aggregating without clear caveats)
- As part of the demonstration project, we evaluated each employer's machine-readable files (MRFs) with varying levels of usability, accessibility, and completeness with the requirements across various third-party administrators (TPAs) and fully insured plans
    - Files that are not publicly accessible or not published
    - Files with incomplete data or data that could not be processed due to format or missing elements
    - Multiple MRFs that overlap or contain more than one set of rates for a provider so it's hard to determine which rates apply for the employer

Employers have the opportunity to drive better price transparency information AND use it to ensure better purchasing

Fiduciary Risk from Data Quality is Real

"It is ultimately the responsibility of the plan or issuer to provide the information required by the final rules"

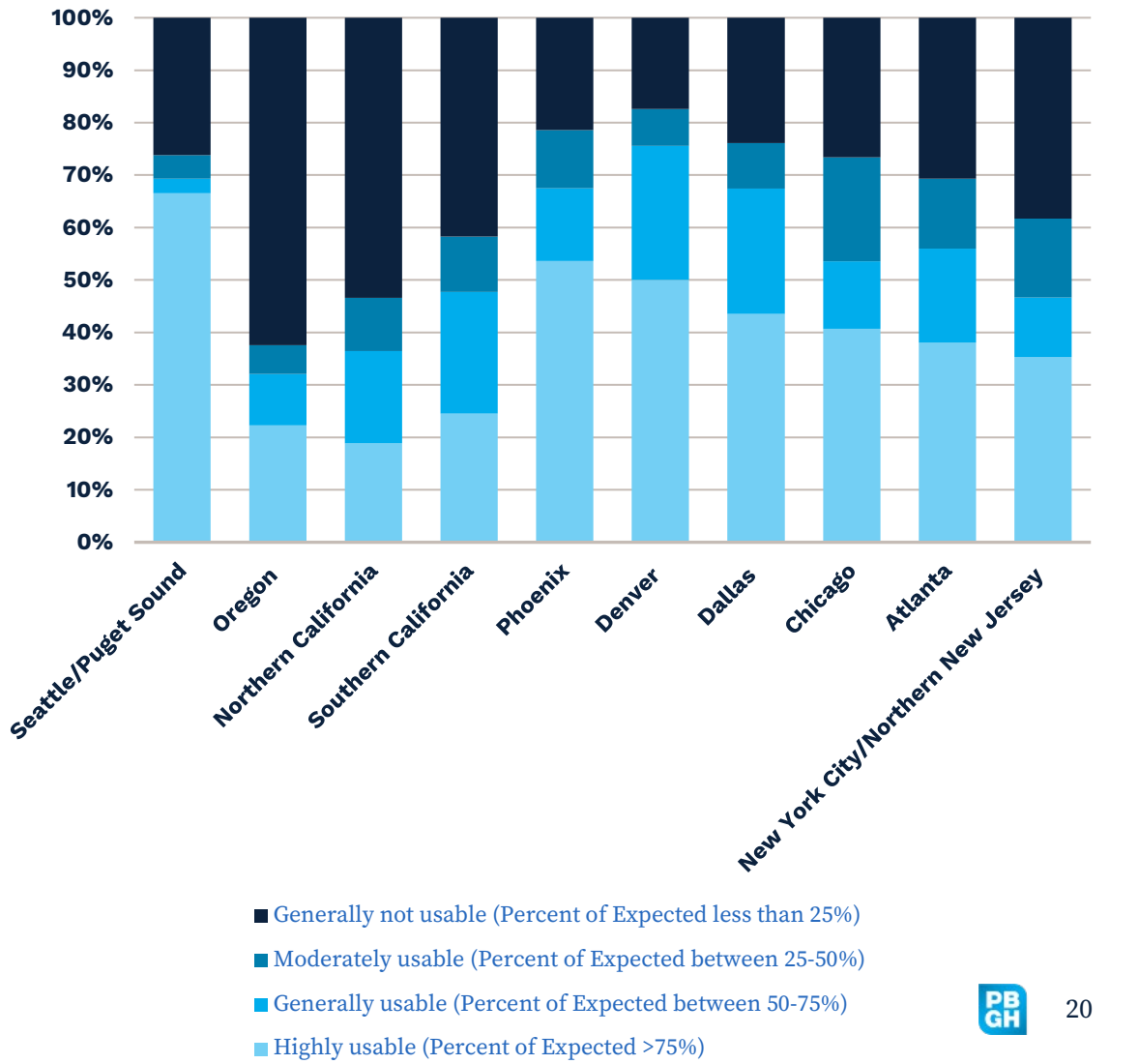
–Transparency in Coverage Final Rule (2020)

Usability of data is highly variable across markets

Already seeing wins in terms of improved reporting

- The conversations purchasers are having with their payers are bringing more attention to these files, and helping to push the files in the right direction as files get updated

Usability of Negotiated Facility Rates Submitted by Payers (TiC Files) by Regional Market



For data that is usable, negotiated rates can be compared

TiC Data Usability Assessment by Market

Puget Sound Illustration

Percent of Expected Color Coding

- Greater than 75%
- Between 75% to 50%
- Between 50% to 25%
- Less than 25%

Payer Transparency Data

GRVU Medicare and Percent of Expected Scoring

Provider Name	Aetna Choice POS II		Premera Blue Cross Heritage		Regence BCBS Regence Preferred		Cigna Cigna OAP		United UHC Choice Plus	
	FIP	FOP	FIP	FOP	FIP	FOP	FIP	FOP	FIP	FOP
Cascade Valley Hospital	n/a	305%	293%	427%	234%	440%	n/a	n/a	137%	424%
Evergreenhealth Medical Center	232%	318%	228%	226%	238%	309%	235%	566%	259%	n/a
Harborview Medical Center	n/a	641%	459%	143%	357%	635%	n/a	n/a	649%	n/a
Multicare Auburn Medical Center	417%	475%	317%	406%	351%	456%	295%	491%	384%	554%
Multicare Covington Medical Center	417%	475%	317%	406%	351%	456%	296%	491%	384%	554%
Multicare Good Samaritan Hospital	417%	421%	317%	406%	351%	456%	296%	491%	384%	n/a
MultiCare Tacoma General Hospital	417%	477%	317%	406%	351%	456%	295%	491%	384%	n/a
Overlake Hospital Medical Center	275%	382%	269%	263%	301%	340%	261%	521%	268%	n/a
Providence Regional Medical Center Everett	391%	452%	432%	254%	387%	415%	462%	589%	392%	n/a
Seattle Children's Hospital	n/a	630%	n/a	593%	n/a	807%	n/a	440%	n/a	n/a
St. Anne Hospital	387%	609%	207%	275%	370%	364%	290%	274%	394%	485%
St. Anthony Hospital	427%	504%	326%	300%	413%	382%	290%	274%	387%	411%
St. Clare Hospital	427%	504%	326%	300%	370%	364%	290%	274%	387%	411%
St. Francis Hospital	427%	499%	326%	300%	370%	364%	290%	274%	387%	411%
St. Joseph Medical Center	427%	504%	326%	270%	370%	364%	290%	274%	387%	411%
Swedish Cherry Hill Campus	636%	428%	419%	348%	506%	472%	425%	401%	448%	n/a
Swedish Edmonds Hospital	295%	249%	376%	302%	252%	343%	391%	576%	n/a	n/a
Swedish Issaquah	n/a	215%	321%	272%	285%	347%	424%	506%	459%	463%
Swedish Medical Center	636%	396%	419%	348%	506%	472%	419%	401%	448%	446%
University of Washington Medical Center - Montlake	309%	312%	302%	338%	286%	484%	227%	371%	311%	346%
Valley Medical Center	251%	524%	251%	306%	263%	352%	167%	518%	278%	417%
Virginia Mason Medical Center	381%	417%	330%	293%	346%	415%	412%	378%	370%	n/a

Filtered to facilities with at least 30 beds

The posted TiC data in the Puget Sound is generally strong:

- Inpatient data is strong across the board, while outpatient data is mixed
- Although this view can provide several interesting observations, the data should not be used as is. The findings should be validated at a deeper level using claims data and the Hospital-posted (HPT) data

Embold Quality data was also aggregated by provider group

- Embold provided quality ratings by physician, which was mapped by Milliman to medical provider groups. An example of Seattle/Puget Sound is below: :

Seattle

Provider Group	Specialty	Physician Count	Average Score	Embold Quality Ranges		
				Below	Meets	Exceeds
Everett Clinic	All	295	64.9	3%	44%	53%
Swedish	All	218	57.5	10%	58%	32%
University of Washington	All	680	53.8	15%	61%	23%
Valley	All	201	61.9	3%	55%	41%
Providence	All	105	59.7	4%	65%	31%
Virginia Mason	All	268	61.2	5%	54%	41%
Multicare	All	353	54.4	7%	74%	19%

- In Puget Sound / Seattle, when evaluating quality, we can observe the following:
  - The Everett Clinic has the highest percentage of providers exceeding standards (53%) and only 3% below standards
  - The University of Washington is the lowest-performing medical group
  - Four of the seven medical groups evaluated have 5% or fewer providers rated below standards

Meaningful cost comparisons are now possible

Instead of relying on discount analysis, there is finally a way to see actual dollar amounts to help make decisions

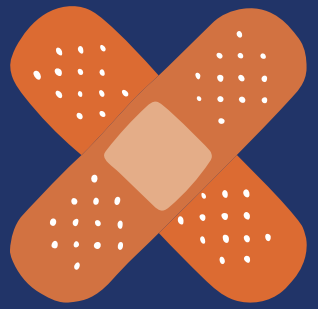
Example from Seattle/Puget Sound region for hip and knee surgery and the differences based on site of care:

Market Benchmarks - Surgical Rates OP vs ASC - Orthopedics

HCPCS	Description	Payer Transparency Data - Outpatient Facility					
		Record Count	Minimum	25th Percentile	50th Percentile	75th Percentile	Maximum
27130	Total hip arthroplasty	66	$15,198	$32,926	$44,674	$53,746	$107,018
27447	Total knee arthroplasty	66	$15,198	$33,111	$44,674	$54,769	$107,018

HCPCS	Description	Payer Transparency Data - Ambulatory Surgical Center					
		Record Count	Minimum	25th Percentile	50th Percentile	75th Percentile	Maximum
27130	Total hip arthroplasty	162	$6,459	$9,556	$13,418	$18,386	$23,162
27447	Total knee arthroplasty	182	$6,119	$9,213	$12,714	$18,386	$23,692

LEAPFROG HOSPITAL SAFETY GRADE



EXCLUSIVELY FOCUSED ON PATIENT SAFETY

The Safety Grade is biannual, only includes measures of accidents, injuries, and errors, and is only calculated for general acute-care hospitals.

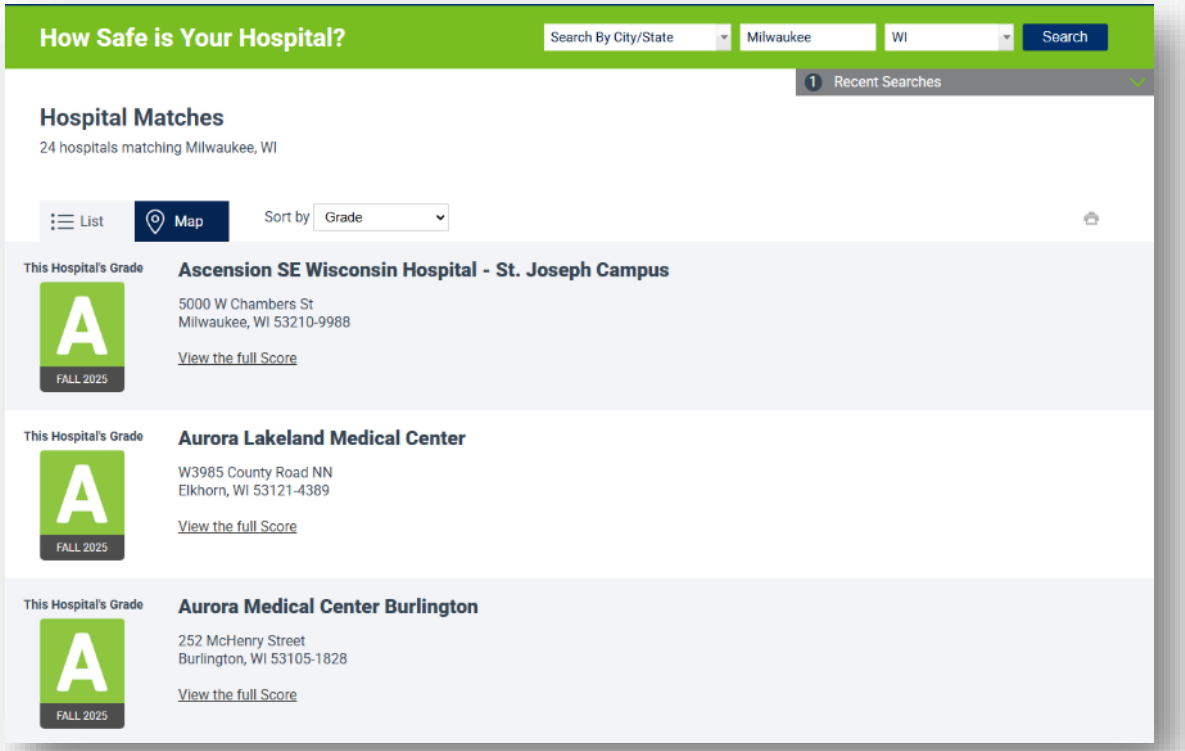
HOSPITALS RECEIVE LETTER GRADES

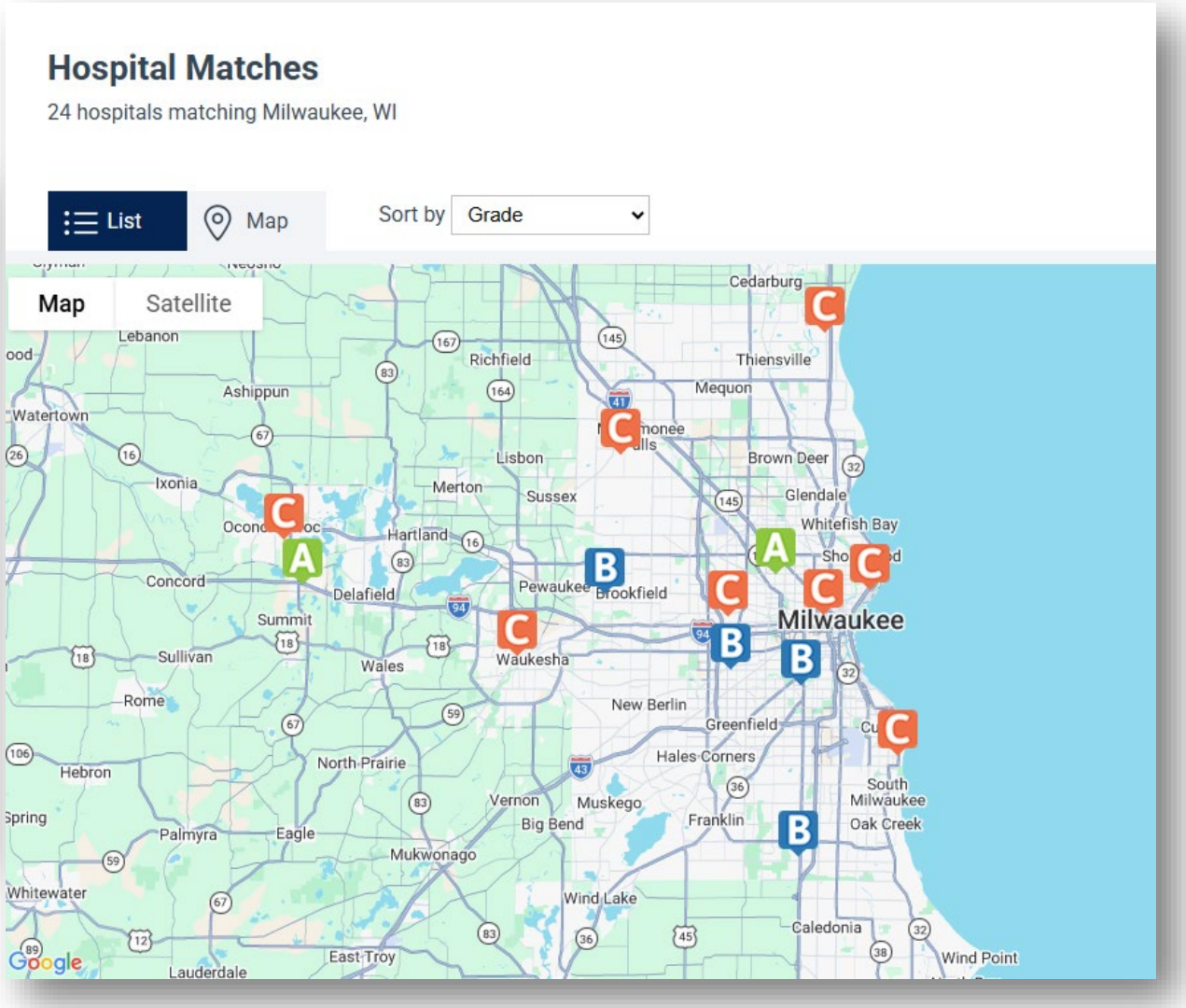
Safety Grades, A through F, are calculated using 22 measures, regardless of Hospital Survey participation.

GRADES ARE ASSIGNED USING VARIOUS DATA SOURCES

Sources include the Hospital Survey Results, CMS data, and other secondary data sources (such as imputed scores).

Hospital Safety Grade – hospitalsafetygrade.org





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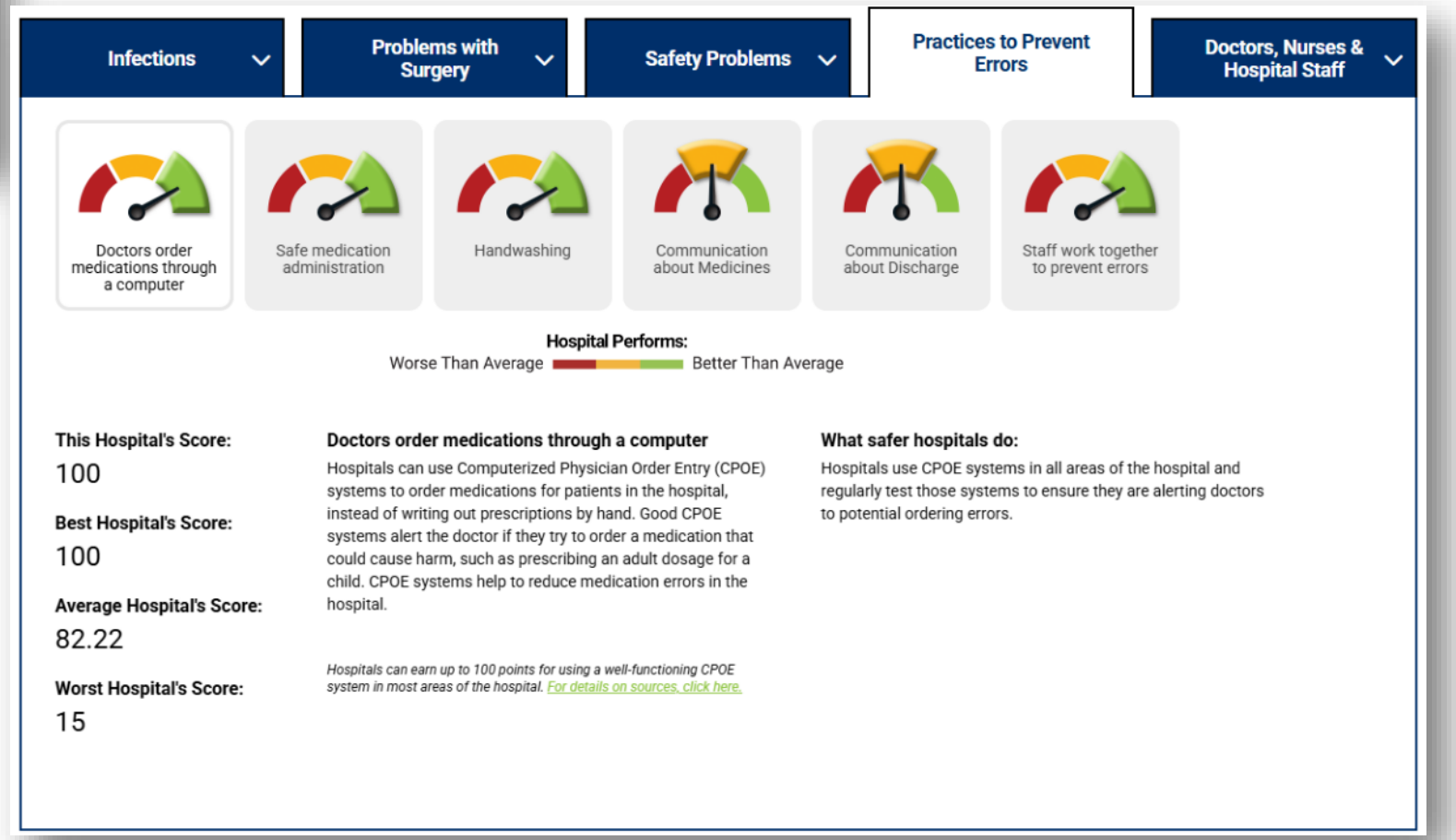
Hospital Safety Grade – hospitalsafetygrade.org (cont..)



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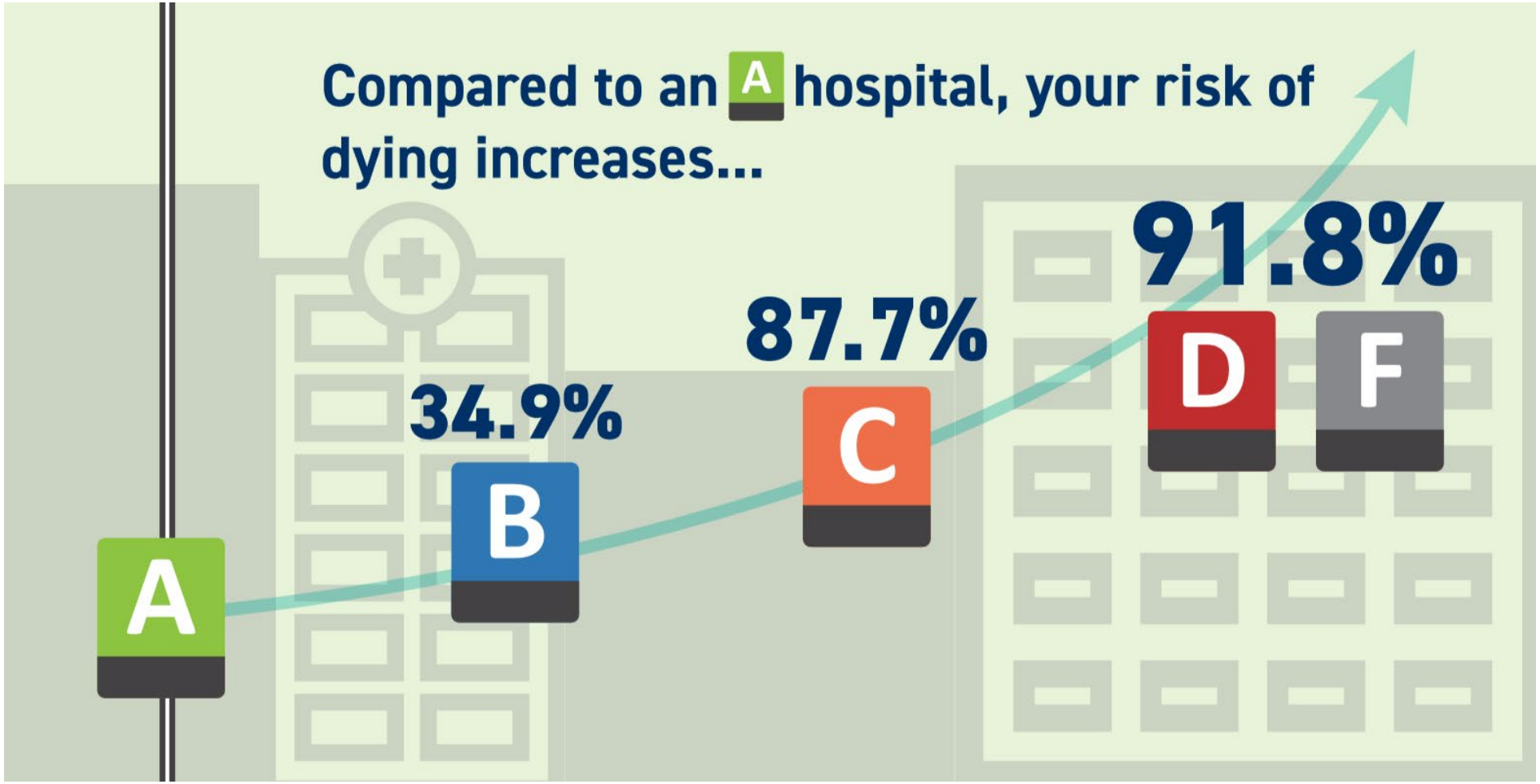
Why it matters: Lives are on the line



According to researchers at the Armstrong Institute for Patient Safety and Quality at Johns Hopkins Medicine

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Other Leapfrog Ratings for Employers and Purchasers

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LEAPFROG HOSPITAL SURVEY

EXPLORES QUALITY AND SAFETY

The Survey is annual, includes broad range of patient safety, quality, and resource use measures, and is applicable to **all** hospitals.

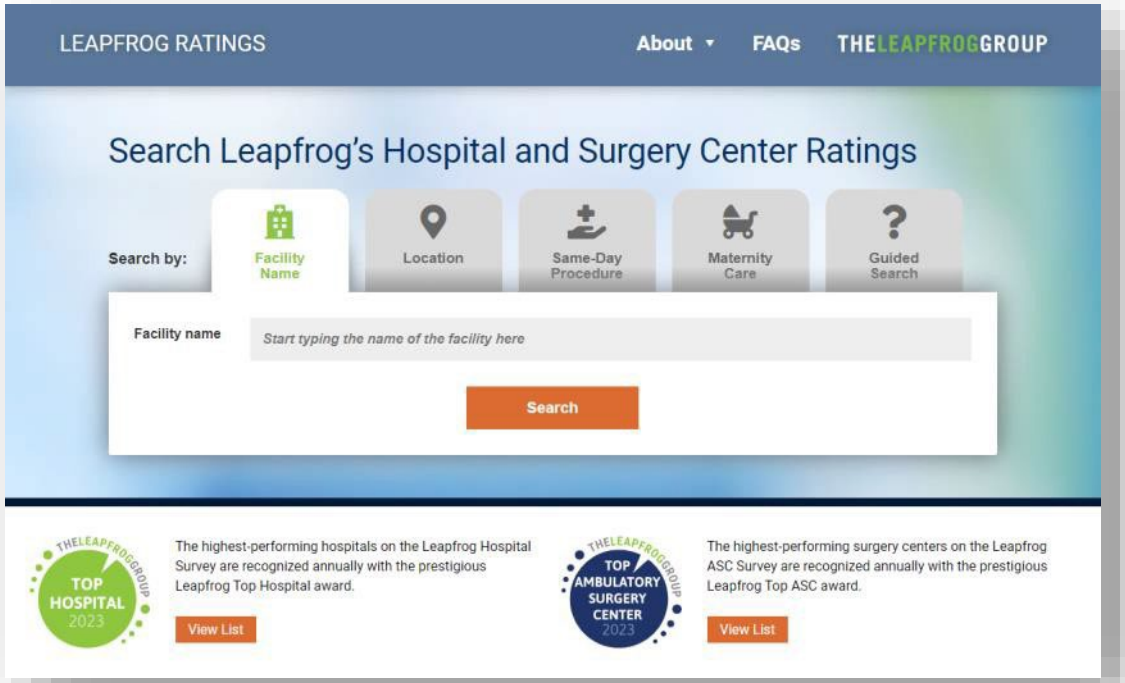
HOSPITALS SUBMIT A SURVEY

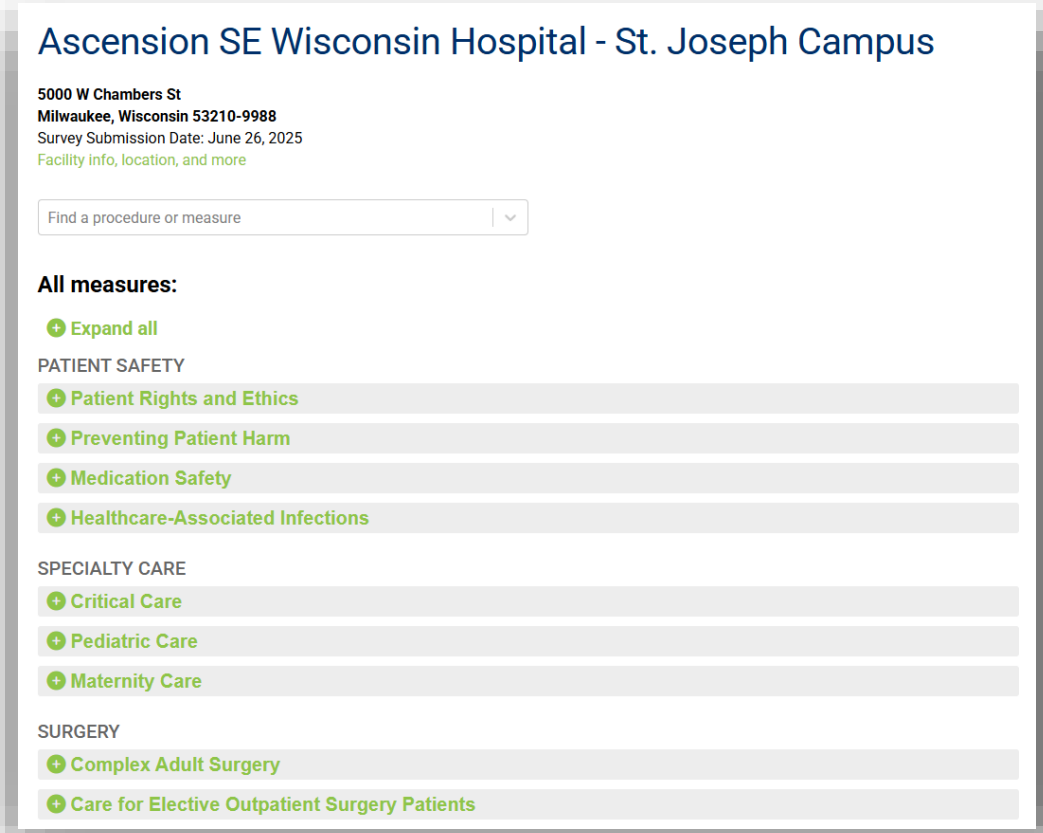
Hospitals **voluntarily** submit data via an Online Survey Tool.

PROGRESS TOWARDS MEETING NATIONAL STANDARDS IS REPORTED

Expert panels establish national standards for performance on each measures, and progress is publicly reported.

Hospital Survey Results – ratings.leapfroggroup.org





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Hospital Survey Results – ratings.leapfroggroup.org (cont..)

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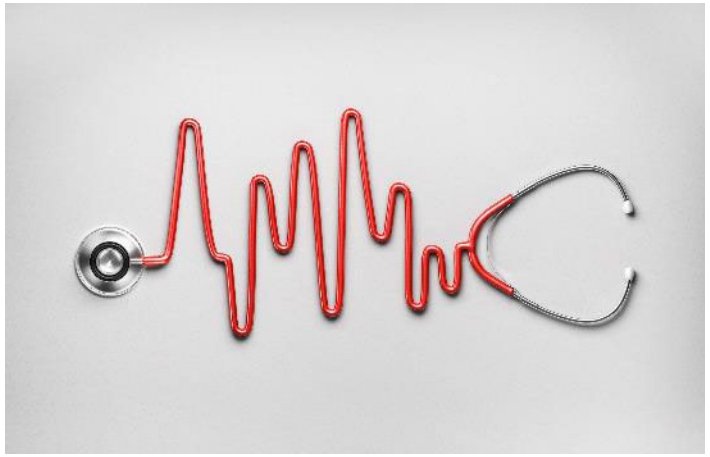
ASC Public Reporting Program



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Leapfrog's ASC Public Reporting Program:
ney of Progressive Transparency to Improve Patient Outcomes

Submit the Leapfrog ASC Survey 2.0

Finally, ASCs that commit to voluntary reporting on evidence-based measures of critical importance to consumers and purchasers, can demonstrate their commitment to full transparency and earn recognition on Leapfrog's public reporting website and through Leapfrog's Top ASC designation.

Upload Accreditation Certificate for Public Reporting

Next, ASCs that upload documentation of their AAAHC or The Joint Commission Deemed Status can additionally build trust by having even more patient safety information on Leapfrog's public reporting website.

CMS Public Reporting

As a starting point, ASCs that participate in the CMS ASCQR program can point to Leapfrog's public reporting website for patients, employers, purchasers, and health plans who have questions about their safety and quality.

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ASC Program Redesign: Key Components

Make CMS ASCQR Data More Accessible to Consumers and Purchasers: Score and Publicly Report 13 Measures from the CMS ASCQR Program on Leapfrog's Public Reporting Website for All ASCs Regardless of Participation in the Leapfrog ASC Survey 2.0

Highlight National Accreditation Standards and Replace Some Reporting Requirements: Score and Publicly Report 5 Measures Aligned with AAAHC and JC Accreditation Standards on Leapfrog's Public Reporting Website for All ASCs that Submit Accreditation Certificate Regardless of Participation in the Leapfrog ASC Survey 2.0

Maintain Measures of Utmost Importance to Consumers and Purchasers: Score and Publicly Report 8 Additional Measures for ASCs that Voluntarily Submit the Leapfrog ASC Survey 2.0

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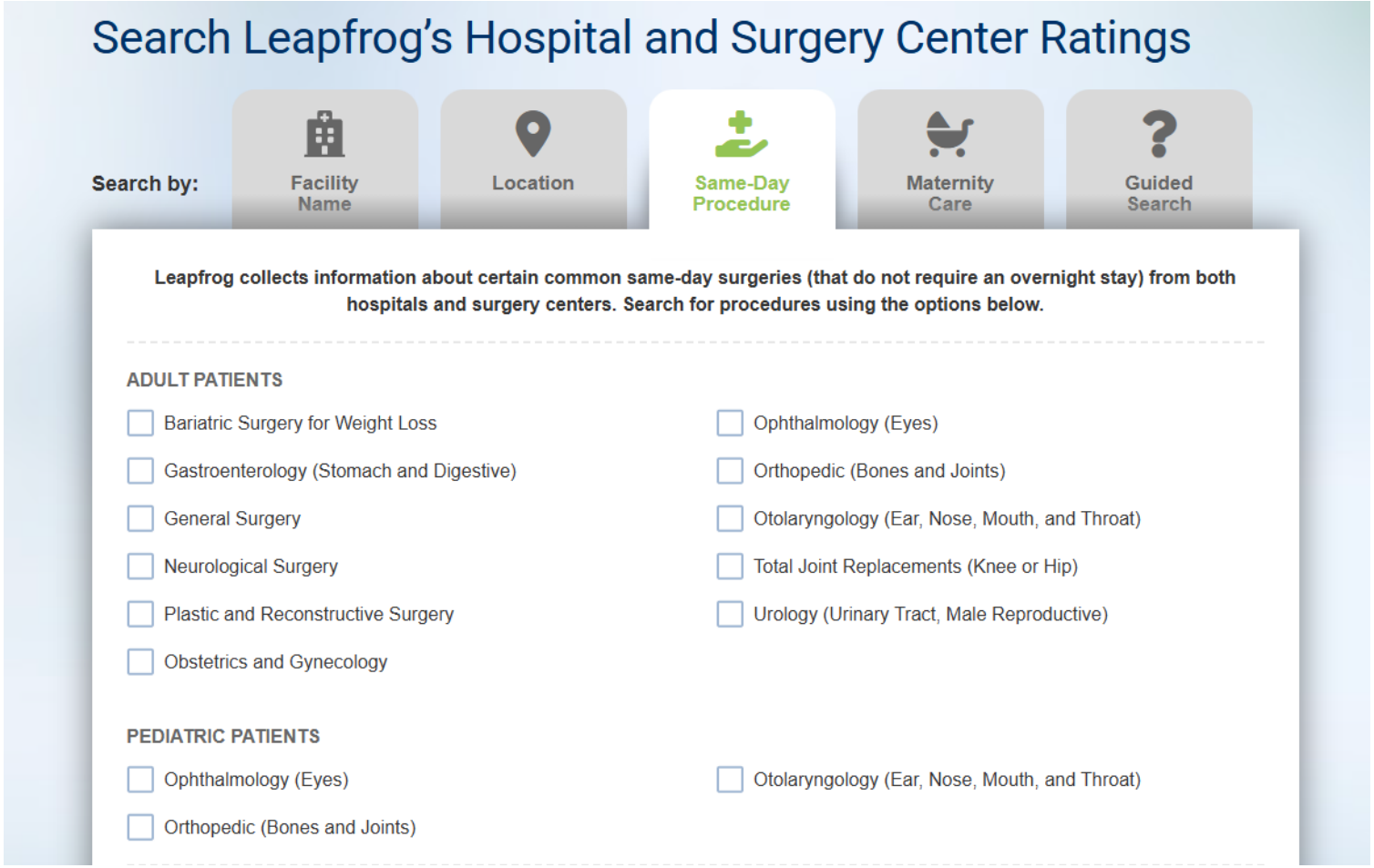
Beginning July 2026

- 2500+ ASCs
- Searchable by specialty
- Compare up to 3 hospitals and/or ASCs – including comparing hospitals to ASCs



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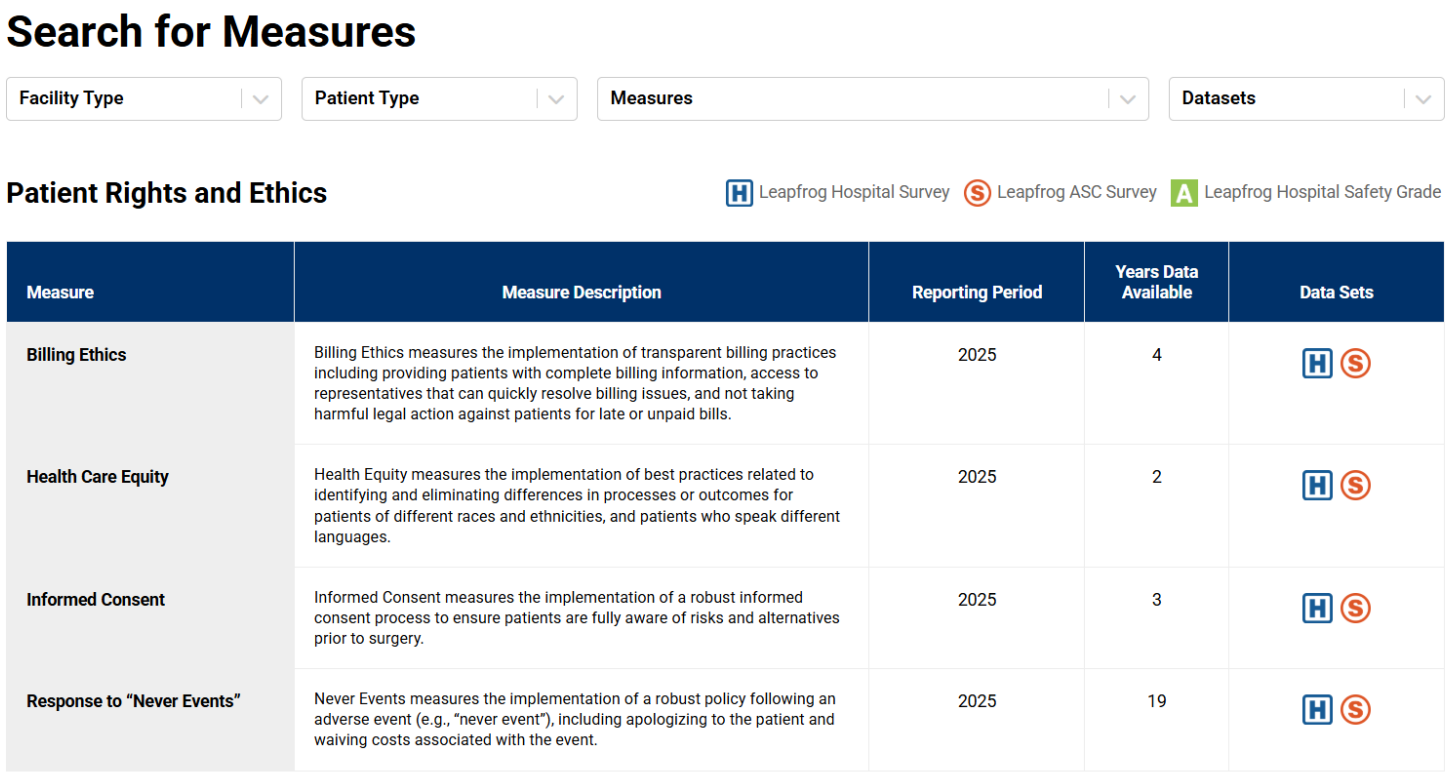
Search for Measures

Use Leapfrog's Measure Search to see if we have the information you are looking for on hospitals and ambulatory surgery centers.



Search for Measures

Facility Type | Patient Type | Measures | Datasets

Patient Rights and Ethics

Leapfrog Hospital Survey | Leapfrog ASC Survey | Leapfrog Hospital Safety Grade

Measure	Measure Description	Reporting Period	Years Data Available	Data Sets
Billing Ethics	Billing Ethics measures the implementation of transparent billing practices including providing patients with complete billing information, access to representatives that can quickly resolve billing issues, and not taking harmful legal action against patients for late or unpaid bills.	2025	4	H S
Health Care Equity	Health Equity measures the implementation of best practices related to identifying and eliminating differences in processes or outcomes for patients of different races and ethnicities, and patients who speak different languages.	2025	2	H S
Informed Consent	Informed Consent measures the implementation of a robust informed consent process to ensure patients are fully aware of risks and alternatives prior to surgery.	2025	3	H S
Response to "Never Events"	Never Events measures the implementation of a robust policy following an adverse event (e.g., "never event"), including apologizing to the patient and waiving costs associated with the event.	2025	19	H S

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Giant Leaps for Patient Safety

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Bringing hospital safety to the forefront for employers and purchasers to take action

Example from Payer (TiC) data for Seattle/Puget Sound with Leapfrog Data shows how we:

- Brought hospital safety to the forefront for employers and purchasers
- Made quality and safety data more usable for employers and purchasers

Payer Data
Payer Transparency Data
Market Data Summary

Provider Name	Leapfrog Safety Grade	Aetna Choice POS II FIP	Aetna Choice POS II FOP	Premera Blue Cross Heritage FIP	Premera Blue Cross Heritage FOP	Regence BCBS Regence Preferred FIP	Regence BCBS Regence Preferred FOP	Cigna Cigna OAP FIP	Cigna Cigna OAP FOP	United UHC Choice Plus FIP	United UHC Choice Plus FOP
Cascade Valley Hospital	D	n/a	305%	293%	427%	234%	440%	n/a	n/a	137%	424%
Evergreenhealth Medical Center	A	232%	318%	228%	226%	238%	309%	235%	566%	259%	n/a
Fred Hutchinson Cancer Center	n/a	n/a	548%	n/a	524%	n/a	589%	n/a	n/a	n/a	n/a
Harborview Medical Center	C	n/a	641%	459%	143%	357%	635%	n/a	n/a	649%	n/a
Multicare Auburn Medical Center	B	417%	475%	317%	406%	351%	456%	295%	491%	384%	554%
Multicare Covington Medical Center	A	417%	475%	317%	406%	351%	456%	296%	491%	384%	554%
Multicare Good Samaritan Hospital	C	417%	421%	317%	406%	351%	456%	296%	491%	384%	n/a
MultiCare Mary Bridge Children's Hospital	n/a	869%	760%	364%	541%	386%	675%	189%	n/a	322%	n/a
MultiCare Tacoma General Hospital	B	417%	477%	317%	406%	351%	456%	295%	491%	384%	n/a
Overlake Hospital Medical Center	B	275%	382%	269%	263%	301%	340%	261%	521%	268%	n/a
Providence Regional Medical Center Everett	C	391%	452%	432%	254%	387%	415%	462%	589%	392%	n/a
Seattle Children's Hospital	n/a	n/a	630%	n/a	593%	n/a	807%	n/a	440%	n/a	n/a
St. Anne Hospital	A	387%	609%	207%	275%	370%	364%	290%	274%	394%	485%
St. Francis Hospital	B	427%	499%	326%	300%	370%	364%	290%	274%	387%	411%
St. Joseph Medical Center	A	427%	504%	326%	270%	370%	364%	290%	274%	387%	411%
Swedish Cherry Hill Campus	C	636%	428%	419%	348%	506%	472%	425%	401%	448%	n/a
Swedish Edmonds Hospital	B	295%	249%	376%	302%	252%	343%	391%	576%	n/a	n/a
Swedish Issaquah	B	n/a	215%	321%	272%	285%	347%	424%	506%	459%	463%
Swedish Medical Center	A	636%	396%	419%	348%	506%	472%	419%	401%	448%	446%
University of Washington Medical Center - Montlake	C	309%	312%	302%	338%	286%	484%	227%	371%	311%	346%
Valley Medical Center	D	251%	524%	251%	306%	263%	352%	167%	518%	278%	417%
Virginia Mason Medical Center	A	381%	417%	330%	293%	346%	415%	412%	378%	370%	n/a

The Leapfrog Hospital Safety Grade Program grades hospitals on their overall performance in keeping patients safe from preventable harm and medical errors.
For more information visit www.hospitalsafetygrade.org

What We've Proven

We can help employers aggregate and analyze data from multiple sources to deliver actionable insights and commercial benchmarks on costs and quality, delivering **far greater transparency to deliver the best for their patients and families during contract negotiations, patient steerage, and network design.**

Employers have no other source for this information.

- **Employers are ready to use the data in their business and procurement processes.**
- **Each organizations' unique claims and eligibility data adds another layer of sophistication**

"Very insightful at a high level and certainly at drill down and we're thrilled to be a part of this – to our knowledge no one else is doing this"

Melissa Real
Senior Director, Americas Region Benefits and Global Wellbeing,
Qualcomm

Purchaser Business Group on Health

How Employers can use this data

Vision

Market transformation

Enable data-driven fiduciary excellence across the largest healthcare purchasers, and create — for the first time — a functional healthcare market that will deliver affordable, accessible care for millions of Americans.

Next Generation Purchasing Analytic Tools & Resources

First of its kind data project

Key Objective: Analytic tool for all self-funded employers to leverage for actionable insights and uses cases to manage cost and quality of their health programs

Tactics to analyze, design and hold vendors accountable for value

Commercial Fair Cost Comparative Benchmarks

Benchmark and compare your actual results against other available networks.

Strategy

Design – COE, high performance networks, steerage

Carrier & network selection

Direct contracting

Vendor Management

Network optimization & provider/network management

Performance & accountability

Negotiations

Fiduciary Risk Management

Fiduciary prudence

Employer transparency compliance

Purchasing excellence

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The Impact on Employees: Profound Improvement

The yield:

- Lower out-of-pocket costs for employees
- Employer savings = possibly higher wages for employees
- Partnerships with higher-value providers = better health outcomes for employees
- Improved access to care = higher workplace satisfaction, improved retention, etc.

Q&A