

THE RESULTS ARE IN: CHANGE IS POSSIBLE

THE STATUS QUO IS SIMPLY UNSUSTAINABLE

There is total agreement among:

- Employers
- Employees
- The business community
- School districts
- Health systems and provider groups
- Brokers/Consultants

...and there is little support from traditional health plans

DID YOU KNOW?

ARE TRADITIONAL HEALTH PLANS THE PROBLEM?

*UnitedHealth Group Nationally:
Q1 2022 - Q1 2023*

- Total revenues were up 15% (from \$80.1 billion to \$91.9 billion)*
- Total profits were up 16% (from \$7 billion to \$8.1 billion)*

Optum Rx, UnitedHealth Group's Pharmacy Benefit Manager (PBM) and Optum Health

- From Q1 2013 – Q1 2023: Revenues have grown from \$5.2 billion to \$27.8 billion*
- Has 70,000 employed/aligned physicians across 2,200 locations nationwide

UnitedHealthcare in Wisconsin

- Premium income was up 34% (from \$9.5 billion to \$12.8 billion) from 2021 to 2022
- Net income was up 35% (from \$653.1 million to \$883.2 million) from 2021 to 2022
- Net income for the first three months of 2023 was \$281million
- How do UnitedHealth Group's profits in Wisconsin impact school tax levies? (\$5.48 billion in K12 spending in 2022)

CENTIVO DELIVERS HEALTH CARE VALUE

BHCG-Centivo High Performance Health Plan Solution 2022 Results

- Primary Care visits up 35%
- Specialist visits up 15%
- ER use down 17%
- Inpatient admissions down 8%
- Total medical spending 20-35% below benchmark of typical large employer plans
- All Centivo revenue fully transparent to plan sponsor

"Wendell Potter, "HEALTH CARE – uncovered," April 19, 2023

THE CHOICE IS VERY CLEAR

Select the BHCG-Centivo High Performance Health Plan Solution.

Aligned with all health care stakeholders' best interests:

- Full transparency
- Primary care-centered
- Increased health care value – both quality and cost efficiency
- Better consumer/provider health care decisions



Scan QR code to access the slide presentation and webinar recording of a BHCG Delivering Value Series Symposium "The Results Are In: Change Is Possible"

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