



 **BHCG** BUSINESS  
HEALTH CARE  
GROUP  
*Leading change. Creating value.*



**A FORUM**  
**FOR GOOD**

**2020 BHC ANNUAL MEETING**

# Thank You to Our 2020 Annual Meeting Exhibitors!



# BHCG Mission Statement:

*The Business Health Care Group leverages member employer purchasing power and knowledge to lead change. We create value through innovative shared strategies to improve health care quality and cost efficiency for employers, employees and the community.*



# BHCG Best in Class Strategic Partners

**UnitedHealthcare** – *Single medical plan administration*

**Navitus Health Solutions** – *Pharmacy benefit management*

**Quantum Health** – *Consumer navigation and care coordination*

**Best Doctors** – *Informed decision making*

**Welldoc** – *Diabetes management*

**GNS Healthcare** – *Artificial intelligence applications  
for health care*



# Did You Know?



- The Business Health Care Group formed in 2003 by a group of CEOs of major Wisconsin employers
- Its success continues, in large part, because of active C-Suite level engagement and support of our member employer representatives



# Navitus Health Solutions

## 2020 New BHCG Member Employers

- AFSCME Council 31
- Charter Manufacturing Co., Inc.
- Cielo
- Nordco, Inc.
- Oak Creek School District
- Olympus Group
- Perlick Corporation
- Praxair, Inc.
- Sendik's Food Markets

**53,000**

**BHCG membership accessing Navitus  
exceeds 53,000 covered lives**



# Quantum Health

## 2020 New BHCG Member Employers

- American Transmission Company
- Charter Manufacturing Co., Inc.
- Cielo
- Cooper Tire & Rubber Company
- Nordco, Inc.
- Northwestern Mutual

**33,000**

**BHCG membership accessing Quantum  
exceeds 33,000 covered lives**



# UnitedHealthcare

## 2020 New BHCG Member Employers

- Cielo
- Plexus Corp.

200,000

BHCG membership accessing UnitedHealthcare  
exceeds 200,000 covered lives





# BHCG Member Employers

- Acuity
- AFSCME Council 31
- Almon, Inc.
- American Transmission Co.
- Associated Banc-Corp.
- A.O. Smith Corporation
- Badger Meter, Inc.
- Baird
- Bemis Manufacturing Company
- BMO Financial Group
- Briggs & Stratton Corporation
- Charter Manufacturing Company, Inc.
- Children's Wisconsin
- Cielo
- City of Franklin
- City of Kenosha
- Connecture, Inc.



# BHCG Member Employers (Continued)

- Cooper Tire & Rubber Company
- Creation Technologies
- Direct Supply, Inc.
- Goodwill Industries of North Central Wisconsin, Inc.
- Goodwill Industries of Southeastern Wisconsin, Inc.
- Hatco Corporation
- Inlanta Mortgage, Inc.
- Kenosha Area Business Alliance
- Kohl's Department Stores, Inc.
- Kohler Co., Inc.
- ManpowerGroup Inc.
- Masters Gallery Foods, Inc.
- Molson Coors Beverage Company
- Nordco, Inc.
- Northwestern Mutual
- NPS Corporation



# BHCG Member Employers (Continued)

- Oak Creek School District
- Olympus Group
- Paragon Development Systems, Inc.
- Perlick Corporation
- Plexus Corp.
- Praxair, Inc.
- Reinhart Boerner Van Deuren S.C.
- Rockwell Automation, Inc.
- Sargento Foods, Inc.
- Schreiber Foods Company
- Sendik's Food Markets
- UnitedHealthcare
- Village of Pleasant Prairie
- Wellness Council of Wisconsin
- Western States Envelope & Label Company



# Working For Employers

*“ BHCg membership puts employers at the forefront of strategies that make a real difference – such as utilizing advanced data analytics to collaborate with health systems to increase health care value.”*

- **Steve Booth,**  
*President & CEO*  
Baird



# Working For Employers

*“UnitedHealthcare’s partnership with BHCG offers us an important advantage in developing employer-driven solutions to impact cost trend and health care outcomes in our region.”*

- **Dustin Hinton,**  
*President & CEO*  
UnitedHealthcare of  
Wisconsin and Michigan



# Working For Employers

*“We are extremely pleased to partner with an organization like BHCG that appreciates the value of our partnership culture and our 100 percent pass through, fully transparent business model to help other employers meet their pharmacy benefit goals.”*

- **David Fields**  
*President & CEO*  
Navitus Health Solutions



# Working For Employers

*“For nearly two decades, we have simplified and improved countless individuals’ health care journeys, resulting in independently validated savings and higher member satisfaction for employers, employees and providers. We look forward to achieving superior results for BHCg member employers.”*

**- Kara Trott**  
*Founder and CEO*  
Quantum Health

